

Weekly Market Summary

March 20th, 2020

What Follows Market Capitulation?? Only God Knows Really!! Fadi Nasser - Deputy Chief Investment & Treasury Officer

Latest Update on Coronavirus: Confirmed cases last at 253,925 (versus 136,388 last Friday), 10,406 deaths (versus 4,995). The COVID-19 is now affecting 182 countries and territories around the world (versus 129 last week). Compiled statistics keep sending a worrying signal: It took three months for the first 100,000 cases, but only 12 days for the next 100,000! California Governor, Gavin Newson, has just ordered the state's 40 million residents to "stay at home", with predictions running high that 56% of the state's population will be infected over the next eight weeks. Social distancing is exerting major stress on governments' revenues at a time emergency expenses and bailout funds are poised to surge; Fiscal stimulus will come back with a vengeance in the US (size of the debated package in Congress expected to swell considerably past the \$1 trillion mark), whilst the German government wants to set up a EUR 500 billion rescue fund for firms (a trillion+ here, 500 billion there ... who's really counting?) The virus drug hyped by the US President as a possible line of treatment against the coronavirus has shown encouraging results in clinical trials, though comes with severe warnings as it potentially displays lethal side effects (Chinese doctors believe it can kill in dosages as little as 2 grams!) 2020 exams for students are expected to be cancelled in various countries, though grading will still take place to enable everyone progress in their education, especially for those going on to university or into work!

One of the worst myths out there is that financial markets are always rational and makes sense; That is surely NOT true! The other one is that many investors pretend to fully understand market moves: If that is the case and you have a really good theory about why stocks and bonds sold in tandem earlier this week or why LIBORs (London Interbank Offered Rates) inched higher at a time the US Federal Reserve had just surprised markets with a gigantic 100 bps emergency cut in its overnight Fed funds rate, then line up next to everyone else who has a really good theory! On any given day or week, the market can make seemingly random moves for reasons that do not make sense: Sometimes bonds go down when they should have gone up, and sometimes entire equity sectors move in one direction or the other for ridiculous reasons! Never assume that just because something happened, it has to make sense because the market is always supposed to make sense; That is simply NONSENSE! The key is to understand the catalysts that make assets move: If a move has nothing to do with the underlying prospects of the financial instrument you are tracking, then take advantage of that irrationality, not buying into it by chasing it higher or panicking out of it at depressed levels (a la Warren Buffet's mantra: "Be fearful when others are greedy and greedy when others are fearful!"). Additionally, here is a dirty secret about financial markets: Much of the time, nobody has any earthly idea why stocks/bonds/commodities rise or fall on any given hour or day. The trouble is that many strategists/economists are paid to explain such phenomena, and so they often resort to that mysterious analytical technique known as "guessing."

Despite aggressive policy loosening by the US Federal Reserve, the European Central Bank (ECB), the Reserve Bank of Australia (RBA), the Central bank of Norway (Norges Bank) and others in recent days - in a world where almost every central bank tries pulling whatever levers they have left to support growth - markets witnessed indiscriminate selling in every major asset class earlier this week, in an increasingly desperate race for cash (& toilet paper for the insane crowds). And whilst the never-ending sell-off in equity markets is surely a nerve-wracking experience to all market investors, it was more the chaos and lack of liquidity in markets - that might remain for an extended period of time - that was now terrifying government and monetary policy officials! After all, central bankers' provision of abundant liquidity, large-scale asset purchases and provision of term credit in various forms was administered to help unclog dealer balance sheets and improve market functioning in a quick way.

I



Instead, a massive dislocation across asset classes was taking place, causing a full breakdown in traditional relationships/asset correlations and causing funds billions of dollars in losses (when bonds, stocks and even gold – a hedge against the prospect of central banks' helicopter money – all fall at once, you know that your historical global macro trends and latest computer algorithm models are all failing and hurting!) Take for example the risk parity trade, which bets on a near-perfect match between stock rallies and bond sell-offs - and had worked out quite well for the past decade. As of early March, the weekly correlation between the S&P 500 and 10-year Treasury bonds was -0.84. A score of minus 1 would mean there is perfect negative correlation, i.e. when stocks rise, bonds would always fall. But the coronavirus shook that landscape: The yield on 10-year Treasuries had tripled in recent days, from a low of 0.40% on March 9th to a high of 1.25% last Wednesday evening, even as the Federal Reserve had slashed its benchmark rate to zero (the same phenomena was also unfolding in Europe and Japan!) With stocks and bonds falling, the underlying thesis of the risk parity trade was drawn down with it. To make matters worse, these trades tend to use leverage to amplify bond exposure; With dollar funding freezing up and banks hoarding cash to buffer against market volatility and commitments, traders and analysts were fast panicking and making comparisons to the financial crisis. "Too big to fail is back, and this time it's not the banks, it's levered financial institutions," according to Mark Yusko, the chief executive officer of Morgan Creek Capital.

In the world of psychology, confusion is a symptom that makes people doubt their ability to think clearly and leave them disoriented and unable to express confident views. At times, it is referred to as disorientation, but in its extreme state it is known as delirium! (Trump's increasingly frequent practice of calling the coronavirus the "Chinese Virus", whilst ignoring a growing chorus of criticism that it is racist/can't be but interpreted as xenophobic and will further ratchet up tensions between the two superpowers, would surely qualify him for the latter \bigcirc). With fears growing over the psychological and economic impact of the spreading illness, investors' nerves are now on full display! But who could blame them? Daily breaking news headlines remain troubling to say the least: The number of confirmed cases is fast mounting and spreading to new jurisdictions (latest numbers include in excess of 10,000 deaths and close to 250,000 cases!), flights are being cancelled, schools and universities are closings, non-essential businesses like cinema, gyms, clubs, bars and restaurants are shut, lockdowns have become commonplace and more companies are asking employees to work from home (or relax at home (c)) whenever possible! Additionally, most economists have now turned more pessimistic over the chances of a speedy recovery (V-shaped) as evidence mounts that the disruption will be deeper and more long-lasting than first thought and as factories and business struggle to re-open amid curbs on movement. The world economy's gross domestic product will slow "effectively to zero" this year (versus a weakfish 2.9% last year), matching the major downturns of 1982 and 2009, Ethan Harris, head of global economic research at Bank of America Securities Inc, wrote in a report to clients yesterday. "The evolving news on COVID-19 has triggered forecast leap frogging," with economists and strategists repeatedly lowering their forecasts," he added. "Here we take a big leap, as we try to make our forecast robust to the near-term news flow." By comparison, the Morgan Stanley's team now believe that a worldwide recession is its "base case," with growth expected to fall to 0.9% this year, though Goldman Sachs Group Inc. only predicts a weakening of growth to 1.25%.

Over the past 48 hours, global markets have managed to breathe a little after major central banks once again took out the big guns; The Federal Reserve revived a few emergency lending facilities put to sleep after the global financial crisis, and established currency swap lines with emerging markets such as Brazil and Mexico, whilst the ECB's latest package of asset purchases was equally cheered by investors. Also U.S. investment-grade borrowers gave the primary market another shot of life yesterday, bringing five new deals on top of four in Europe. Add to that, more stability in equity markets and a late surge in oil prices (the biggest daily jump - percentage wise - since 2008 as Middle) after the U.S. President suggested he would get involved in the oil price standoff at the "appropriate time." "It's very devastating to Russia, because the whole economy is based on that, and they have the lowest prices in decades," Trump said. "I would say it's very bad



for Saudi Arabia. But they're in a fight, they're in a fight on price, they're in a fight on output. At the appropriate time I'll get involved." (as soon as I am done filling that Beautiful U.S. Strategic Petroleum Reserve tank! (2)).

But will that be enough? Honestly, who knows? We had previously argued that central banks can't stop the virus; At best, they can only blunt the blow to financial markets. Though one could argue that the latest unprecedented government and central banks' measures to shield economies from the accelerating coronavirus pandemic will soon help soften the potential blow and result in risk-on trading for the stronghearted! While you don't want to count your chickens before they hatch, if equities put a second consecutive daily rally and close in the green later today, it would be the first time in five weeks that investors would see the S&P 500 gain on back-to-back days!

And to think that such small positive occurrence is now sufficient to cheer shattered market players!



Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been complied by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a quide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecasts shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.