

Weekly Market Summary

August 7th, 2020

What Do a Persisting USD Sell-off & Gold Rally Tell Us? Not a Positive Story if You Ask Me!

Fadi Nasser - Deputy Chief Investment & Treasury Officer

Latest Update on Coronavirus: Confirmed cases last at 19.30 million, with the death toll from the pandemic at 718,290. India reported a record number of daily cases, pushing the total in the country to above two million. In Europe, British tourists face more disruption amid reports France may be next on the UK list of countries hit by travel restrictions. Germany's economy minister says a recent uptick in cases could threaten a nascent recovery, highlighting concerns about a resurgence of the virus. And negotiations on a new US relief bill edged toward the brink of collapse after a meeting between White House officials and top Congressional Democrats ended with each side accusing the other of being unwilling to compromise, whilst the biggest issues remain far from resolved!

In past weeks, market focus – and ours – has shifted to two major developing market trends, namely persisting US Dollar weakness as well as a relentless rally in gold prices. Indeed, as July drew to an end, a gauge of the dollar against its biggest peers dropped by 4.5% for the month – the worst rout in a decade. Gold prices, on the other hand, witnessed a \$200/ounce (or 11%) surge during the same period, flirting with the \$2,000 psychological level (closing the month at \$1973. Last at \$2,060!!). What makes the behavior of the US dollar particularly ominous this time around is that the world's key currency is sliding not only against commodity benchmarks – such as gold and silver – but also against other measures of value including different major currencies.

A general depreciation of the US dollar is usually rare and the message behind this latest dramatic move is very clear: The US economy (and to a lesser extent, the world economies) is somehow in big trouble and the supremacy of the greenback is now quite uncertain! That is a rapid reversal in fortune in a short period of time; Early on in the pandemic, the dollar was soaring after investors sought safety in US assets like T-bills and Treasuries!

To better comprehend the multiple forces at play, below is a recap of recent market contributors to the US Dollar / Gold rapid moves:

- **A Sharply Diminished Global Leadership:** The Trump administration's protectionist trade policies over the past few years - including the US withdrawal from the architectural pillars of globalization such as the Paris Climate Agreement, World Health Organization, Trans-Pacific Partnership and traditional Atlantic alliances – clearly implied that the era of the US dollar's privilege as the world's primary reserve currency would soon be coming to an end.
- **Poor Handling of the Covid-19 Pandemic:** *"The Trump administration has mismanaged its pandemic response effort from the start. From ignoring public health experts to misinforming the public about the virus to attempting to silence federal watchdogs"* - 06/08/2020, Accountable.US; *"You now have China on the list of countries that can enter the EU and not the US ... That speaks volumes symbolically!"* – Ellie Geranmayeh, senior policy fellow at the European Council on Foreign Relations. The US failure to get the coronavirus under control is disconcerting and most experts worry that it will have a lasting damage to America's standing and become a burden for the US currency.
- **A Divided Nation and Fast Deteriorating Living Standards:** *"Donald Trump is the first US President in my lifetime who does not try to unite the American people – doesn't even pretend to try. Instead he tries to divide us"* - 03/06/2020, James Norman Mattis, former US Secretary of Defense. Additionally, US living standards are about

to get squeezed as never before; A profound shortfall in domestic US savings that was glaringly apparent before the pandemic, coupled with a Covid-19 induced recession (the world's biggest economy shrank at a record 32.9% annualized pace in the second quarter) and record job losses, means that citizens that were living paycheck to paycheck will simply not have financial cushion to absorb a shock of this magnitude. Further jobs' vulnerability will lead to reduced income, furloughs or renewed layoffs, potentially affecting up to one-third of the entire US workforce and necessitating immediate government assistance to pay the rent and put food on the table!

- **A Swift/Sharp Monetary Response from the Fed and Collapsing Real Yields:** In past months, the US Federal Reserve has responded aggressively to market strains and the sharp drop in the economy caused the coronavirus pandemic, cutting short-term rates nearly to zero, buying hundreds of billions of dollars of Treasuries, mortgage-backed securities and lately corporate bonds. As a result, US Treasury yields – both nominal and real - have fallen to close to record lows (US 10-year nominal / real yields last at +0.52% and -1.07% respectively!) That, coupled with exploding government budget deficits, has breathed new life into the search for an alternative store of stable value over the near & long term at a time the Fed is purchasing so much of the US government's record debt sales (effectively printing money, debasing the greenback and dimming its allure as a safe haven!)
- **A Successful EU Agreement on a Massive Stimulus Deal to Bind Continent Together:** European Union leaders lately agreed on an unprecedented stimulus package worth EUR 750 billion euros (US\$ 860 billion) to pull their economies out of the worst recession in memory and more importantly tighten the financial bonds holding their 27 nations together. The latter is a strong display of European unity and serves as a validation that the EU bloc is now willing to offer meaningful solidarity to members in need. Over the medium term, it also marks a major step toward further economic integration and will be seen by markets as EUR positive (i.e. stronger Euro against the US Dollar, last at \$1.1813, close to a 2-year high!)
- **Or Simply Coz Goldman Sachs Says So?!** Goldman Sachs' strategists have lately cautioned that US policy (repeated rounds of fiscal and monetary stimulus) is triggering currency "*debasement fears*" that could end the dollar's reign as the dominant force in global foreign-exchange markets. "*Gold is the currency of last resort, particularly in an environment like the current one where governments are debasing their fiat currencies and pushing real interest rates to all-time lows There is a greater likelihood that at some time in the future, after economic activity has normalized, there will be incentives for central banks and governments to allow inflation to drift higher to reduce the accumulated debt burden,*" wrote Goldman strategists including Jeffrey Currie. They also noted that there are now "*real concerns around the longevity of the US dollar as a reserve currency.*" (Always remember to never doubt Goldman, Bill Gates or Dr. Fauci! 😊)

One would expect that the gold rally / US dollar sell-off will prevail over the coming months as government / central banks keep doing what they are doing, injecting additional liquidity to markets and squashing real yields even lower (Seth Klarman, a well-known American billionaire investor, hedge fund manager and author, lately suggested that "*investors are being infantilized by the relentless US Federal Reserve activity, as if the Fed considers them foolish children, unable to rationally set the prices of securities so it must intervene .. When the market has a tantrum, the benevolent Fed has a soothing yet enabling response!*") Risks would only come in a change of central bank behavior, just as the last gold peak in September 2011 turned into a bear market once the Fed started to try to move away from its unlimited asset purchases in 2013. Nonetheless, such a shift looks less likely this time around. Gold does look expensive at current levels, but there is little reason to expect it to fall much anytime soon (outside a potential small technical correction as the relative strength indicator "RSI" signals extreme overbought conditions).

Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been compiled by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.