Weekly Market Summary

December 6th, 2019

Fast Approaching Deadlines ... And a Misunderstood & Mocked U.S. President!! Fadi Nasser - Deputy Chief Investment & Treasury Officer

This week kicked off on a positive note! Chinese manufacturing and non-manufacturing PMI data, released the previous weekend, had shown both indices bouncing back nicely, easily beating market expectations. Indeed, China's Purchasing Managers' Index PMI rebounded to 50.2 in November, its highest since March, and above the 50-point mark that separates growth from contraction on a monthly basis (analysts' expectation was for the number to come at 49.5), whilst the Non-Manufacturing index - a measure of retail, real-estate, construction and software sectors - jumped to 54.4 during the same month, from 52.8 in October. This latest economic improvement, mostly attributed to a government push on infrastructure investment and a de-escalation in U.S.-China trade tension in October (when both sides said they had substantially progressed on a "Phase 1" agreement and the United States delayed a tariff increase scheduled to take place on October 15th) was music to traders' ears and a clear signal that risk-on trading would resume in full swing when markets open on Monday.

And whilst global bond yields and stock futures rallied sharply in the early hours of Monday trading, further supported by the release of better-than-expected European factory data, the risk-on trade once again proved to be short-lived! Weak US manufacturing data (deeper into contractionary territory at 48.1) and harsher trade rhetoric by the White House (reupping the threat of increased tariffs on China later this month and restoration of Aluminium tariffs on Argentina and Brazil in apparent retaliation for currency weakness that is hurting US farmers) were clear reminders to investors that risks to the growth outlook remain elevated. In turn, those contrasting forces left the Dow Jones Industrial Average down 269 points on the day, while 10-year US bond yields finished 5 bps higher.

On Tuesday, equity markets sustained a selloff for a third consecutive session while bond markets reversed the previous day's move and rallied sharply; The catalyst? A statement by the US President that there is "*no deadline*" for a trade deal with China and the fact that he does not mind waiting until after next year's presidential election to make one! With tensions already flaring from the previous week after Trump had signed legislation expressing US support for pro-democracy demonstrators in Hong Kong and investors building hopes for at least enough progress to fend off new US tariffs on Chinese goods scheduled to start December 15th, these latest hawkish US views were once again putting a dampener on earlier market optimism. Also, on the same day, Trump proposed tariffs on \$2.4 billion of French products in retaliation for a French tax on global tech giants including Google, Amazon and Facebook.

Then came Wednesday! US stocks climbed nicely, and bond markets sold off aggressively following news that a trade deal between the US and China may soon happen, possibly before American tariffs are set to rise on December 15th (Seriously?! How do CFOs budget & Fund Managers invest during such uncertain and irrational times !?) And if you were one of many left perplexed and deceived by President Trump's earlier comments that an agreement might not come until after the 2020 presidential elections, then cheer up: Trump's comments were misunderstood and not really intended to say the talks were stalling, Bloomberg was now confirming – citing anonymous sources – as he simply was "*speaking off the cuff*." (alias Bluffing, Blah Blah, B.S.!) "*The trade war will be the key driver of sentiment in the immediate few weeks*," DBS Group analysts wrote in a report (Wow.... Well-articulated DBS! I have the same impression ©).

The bottom line is that Trump has gotten away with his trade wars and hostile rhetoric over the last eighteen months as the US economy was previously on steroid whilst competitors were struggling with a manufacturing-led slump (lately began spilling over into the service sector). That definitely went to the Trump's (& Director of Trade Peter Navarro) head; Both misread the real balance of global economic power! Now, suddenly the US economy is losing steam from fading stimulus and becoming the weak link, uncomfortably close to stall speed and prey to the slightest external shock.

And whilst recent monetary bailouts by the Federal Reserve (via three precautionary 25 bps cuts since late July) could have kept the President's game going for a bit longer, the outlook is surely projected to darken rapidly should Mr. Trump chose to abandon his "Phase One" trade deal, instead further escalating with 15% tariffs on another \$160 billion of Chinese goods. The Chinese know that Trump cannot withstand perpetual trade wars as he would most likely face defeat in the upcoming elections, especially if Wall Street goes into a tailspin and the US economy buckles in 2020. They are upping the ante and demanding a greater roll-back in outstanding tariffs!

Mr. Trump's latest threat to China, at the NATO gathering in London this week, is a far-fetched bluff from a gambler fast losing his wager. And his attempt to fortify the plot with macho side-fights over Brazilian and Argentinian steel, or French wine and German cars, no longer cuts much ice! Whilst that might sound too harsh on Mr Trump, who tweeted in 2014 that "we need a President who isn't a laughing stock to the entire World ...we need a truly great leader, a genius at strategy and winning. Respect!", the latest breaking story (reproduced below) from this week's NATO gathering in London clearly shows that even US allies, tired of flattering Donald Trump, are now mocking him:

As dignitaries and world leaders milled around Buckingham Palace on Tuesday at a NATO summit reception, Canadian Prime Minister Justin Trudeau, British Prime Minister Boris Johnson and French President Emmanuel Macron chatted in a loose circle. Snippets of their conversation rose above the din and were captured in a short video that went viral after viewers surmised that the group appeared to be joking about President Trump's performance earlier in the day. "Is that why you were late?" a smiling Johnson asks Macron in the 25-second clip first shared by the Canadian Broadcasting Corp. "He was late because he takes a 40-minute press conference off the top," Trudeau chimes in. After Trudeau's comments, Macron can be seen replying inaudibly and gesturing. "You just watched his team's jaws drop to the floor," an animated Trudeau later tells the group.

Trump did not take kindly to the comments. While answering questions at NATO Wednesday, he responded to the video by lobbing an insult — buffered by a compliment — at Trudeau. "Well, he's two-faced," Trump said of the Canadian leader. "Honestly with Trudeau, he's a nice guy. I find him to be a very nice guy. But the truth is that I called him out on the fact that he's not paying two percent and I guess he's not very happy about it."

In other major news, Saudi Aramco announced yesterday evening that it had raised \$25.6 billion from the world's biggest initial public offering (1.5% of its shares, soon to be listed on Tadawul), closing a deal that became synonymous with the Kingdom's crown prince and his plans to reshape the nation. The state-owned oil giant set the final price of its shares at 32 riyals (\$8.53), valuing the world's most profitable company at \$1.70 trillion. It received total bids of \$119 billion. Funds from the sale will be transferred to the Public Investment Fund (PIF), which has been making a number of bold investments in past years, deploying \$45 billion into SoftBank's Vision Fund, taking a \$3.5 billion stake in Uber Technologies Inc. and planning a \$500 billion futuristic city.

This afternoon brings the release of the US November payroll data*. Bloomberg consensus is for payrolls to have risen by a healthy 185,000 (following a 128,000 jump in NFP for the month of October). It will also be worth keeping a close eye on other important elements of the report, namely the unemployment rate (expected to remain unchanged at 3.6%), average hourly earnings (likely to rise by a healthy +0.3% mom & +3.0% yoy), the participation rate (expected unchanged at 63.3%) and average weekly hours (also unchanged at 34.4 hours). A strengthening of the labour market would dampen the chances of seeing further rate cuts by the Federal Reserve anytime soon. Worth keeping in mind that today's payroll release is poised to present misleadingly robust results due to a temporary boost from returning GM autoworkers (their prior strike negatively impacted the October figure).

*November US NFP was up 266,00, well above consensus expectation and fairly broad-based across sectors. With a lower unemployment rate at 3.50% and upward revisions to prior data suggesting that wage growth is a little firmer than it appeared a month ago as well, the strong job reading reinforces the view that the Fed is done with interest rate cuts at this stage.

Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been complied by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding djustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.