

Weekly Market Summary

March 6th, 2020

What's the Exact Coronavirus Fatality Rate?? Do Financial Markets really Care?!

Fadi Nasser - Deputy Chief Investment & Treasury Officer

Latest Update on Coronavirus: Confirmed cases last at 100,162 (versus 83,877 last Friday), 3,406 deaths (versus 2,867). The COVID-19 is now affecting 90 countries and territories around the world. Microsoft Corp. disclosed the first known cases of coronavirus infection among its employees yesterday, joining fellow tech giants Amazon Inc. and Facebook Inc. in revealing the disease in their ranks. More companies globally are encouraging their staff to work from home, whilst private and public schools temporary close in different parts of the world. The first coronavirus related death was registered in both the UK and Switzerland, while fatalities in the US now total 14.

These are surely strange times to be living: Chaotic, certainly.. Surreal, most likely! In the grip of a new terrifying infection spreading rapidly around the planet with no natural immunity, it surely can feel like the sky is falling. And whilst a larger share of the world's population will experience some of the anxiety/pain associated with the Covid-19 coronavirus over the coming weeks, the likely end-point of this outbreak – expected sometimes in Q2 or Q3 2020 – will see it settle down as an endemic disease, one of many respiratory viruses like influenza and common cold that travel around the world year after year. However, the great unknown is what happens along the way; So far, attempts to contain the infection in existing hot spots in Asia, Europe and the Middle East appear to be failing. As to the percentage of people that succumb to their infection, the World health Organization (WHO) now reports that the estimated death rate is 3.4%, though president Trump remains sceptical and reckons the fatality rate is much lower and “*way under*” 1.0% (as lower severity cases go unreported with many people recovering quickly). Regardless of which number proves to be more accurate, one can only hope that the most severe period of initial infection will soon be fading, as respiratory diseases usually flourish in the cold season and taper off as the weather warms up.

Still, there should be no cause for complacency! With trillions of dollars wiped off global stocks in the recent market sell-off, financial conditions sharply tightening and credit markets on the verge of full freeze - while already expensive government bonds continue witnessing so much demand that record-low yields keep printing daily - expectations that the market turmoil or economic impact of the coronavirus will force the Federal Reserve to cut interest rates prior to the March 18th FOMC meeting, in what would be the first emergency cut since 2008, were running high the previous week. The US president too was growing impatient. “*If you look at the Fed, it has a massive impact, lots of it is psychological and lots of it is fact,*” Trump said at a White House press conference last weekend. “*It is about time the Federal Reserve acted like a leader and lowered interest rates.*”

Fed officials Would not Disappoint! But Will it Really Support Financial Markets?

On Tuesday 3rd of March, the Group of Seven Finance chiefs - under pressure from investors to match their pledges to shield the world economy from the coronavirus - held a rare conference call and confirmed they would deploy all policy tools at hand, including “*fiscal measures where appropriate*”. Shortly afterwards, the US Federal Reserve surprisingly lowered its benchmark interest rate by 50 bps to a new range of 1.00%-1.25% (from 1.5%-1.75%), saying that while the US economy's fundamentals “*remain strong*”, the spread of the coronavirus “*poses evolving risks to economic activity.*” The action failed to ease stock market concerns, though it sparked a sharp drop in short- and long-term US rates.

While in normal times a Fed cut would have been the right response, it does not go far enough in the current environment. *“Does a 50 bps cut change things? That is a tough one to answer,”* said Subadra Rajappa, head of US rates strategy at Societe Generale. *“Fed cuts tend to be less effective in situations like this when there is a supply and demand shock.”* *“While I believe this rate cut is a necessary act, I doubt it is sufficient to bail out the market. Now is the moment of truth,”* Scott Miner, who oversees about \$215 billion for Guggenheim Investments, noted in a recent email to clients. *“We will now see how potent monetary policy is at addressing this crisis.”* To be clear, the coronavirus is first and foremost a public-health threat. The full resources of governments should be focused on that, though it is also wrong to argue that efforts to address the economic effects of the virus are simply a distraction. After all, if there is a pandemic, the human toll could be considerable, but that does not mean that the economic toll can be ignored. The US - and the rest of the world – would be facing a mild or severe recession, and efforts to mitigate it would help reduce the number of families faced with the double crisis of illness and unemployment.

When everything is fine in financial markets, we tend to blame central banks for potential asset class bubbles. However, when things go wrong, we pray for central banks to support asset prices, to tackle financial crisis and to remain focused on their mandate of financial stability. In other words, we pray for central banks to recreate the conditions which we will be able to blame them for later!

This morning, a powerful rally in sovereign bonds has gathered pace amid mounting concern over the economic fallout of the spreading coronavirus. Stocks tumbled yesterday and current US equity futures point to another day of losses on Wall Street. Ten and thirty-year Treasury yields have shortly slipped below 0.75% and 1.25% respectively, for the first time on record. In Asia, stocks from Tokyo and Sydney to Hong Kong and Seoul fell more than 2.0%, while the yen rallied to a fresh six-month high (¥ 105.00 versus the US dollar). WTI oil has retreated below \$45 per barrel in New York.

Next up for investors is this afternoon February U.S. jobs report, which is forecast to show a deceleration in employment gains after a strong January showing. Bloomberg consensus is for February payrolls to have risen by a healthy 175,000 (following a 225,000 jump in NFP for the previous month). It will also be worth keeping a close eye on the other important elements of the report, namely the unemployment rate (expected to remain unchanged at 3.6%), average hourly earnings (likely to rise by a decent +0.3% mom & +3.0% yoy), the participation rate (expected unchanged at 63.4%) and average weekly hours (expected unchanged at 34.3 hours).

Whatever happens in markets later today, one thing is certain in global markets: The scale of this week's market movements and volatility surge have few precedents, and everyone involved is going to have good or bad stories to tell! Also going forward, investors and traders will have to adapt to a whole new beast: Previous calm in markets has now been replaced with wild fluctuations that will tear up targets and confound market views (forget about trying to predict where stocks, bonds or commodities will be in six months or a year!). For now though, all market participants are still catching their breath and bracing for whatever comes next!

Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been compiled by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.