

Weekly Market Summary

November 4th, 2016

A Lousy US Election ... A Messy Brexit ... And \$50 Trillion of Hoarded Cash!! Fadi Nasser - Head of Treasury Sales

By early morning next Wednesday, it is believed that the world would know who the next US president is going to be. Nonetheless, if the vote is too close, results may take a few more hours to decode. For the sake of all our sanity let us hope that we don't get a repeat of the 2000 US election where the final result was not known until a month and four days after America went to the polls. Back then, due to the 'hanging chads', the election outcome was in legal dispute for weeks, though eventually Republican George W. Bush narrowly won over Democrat Al Gore. 16 years later, the presidential race looks insanely close to revive old thoughts and memories.

In past days, election blues have hit the stock market hard (the S&P 500 index has been down 7 days in a row) as a recent ABC News/Washington Post tracking poll placed Trump 1% ahead of Clinton at 46% to 45% - his first lead in this poll since May (possibly influenced by the FBI headlines from last Friday). The previous ABC News/Washington poll which came out over the weekend had Clinton ahead by the same amount. It is worth noting that the current 1% separating the two candidates is well within the survey's 3% margin of sampling error (in other words it is extremely close!). More interestingly, the same poll also showed that only 45% of Clinton supporters are now "very enthusiastic" about Clinton, compared to 52% in the last survey. It is the reverse for Trump supporters, where 53% are now "very enthusiastic" compared to 49% previously! And whilst other polls (NY Times/CBS) and market chatter clearly continue to favor Democrat Hillary Clinton with 4 days to go till election, the probabilities of her winning seems now to be similar to that of the UK staying in the EU just prior to June's referendum (once bitten twice shy for many). So are Americans about to have their own Brexit moment, a president nobody thought stood a chance only a short while ago!!

Elsewhere, breaking news out of the UK yesterday afternoon showed that the UK government had lost a Brexit lawsuit over the Article 50 vote. The U.K. government must now hold a vote in Parliament before starting the two-year countdown to Brexit, a panel of London judges decided, likely setting up a constitutional confrontation at the country's Supreme Court next month. "If notice is given under Article 50, it will inevitably have the effect of changing domestic law," Judge John Thomas said Thursday, delivering a decision that is a setback for Prime Minister Theresa May's plan to unilaterally start the withdrawal process by the end of March by invoking Article 50 of the Lisbon Treaty. Theresa May's latest defeat in courts leaves the prime minister facing serious uncertainty over her EU exit strategy, with the prospect of months of delays and a concerted move by MPs to push her towards a "soft Brexit".

Still, the UK prime minister remains determined to face down a revolt by pro-EU MPs and stick to her plan to begin the Brexit process by the end of March 2017. "We have no intention of letting this derail our timetable," her spokeswoman said yesterday. The government has said it will appeal to the Supreme Court, but if May loses for a second time the action will move swiftly to parliament. From Mrs. May's perspective, the ideal solution would be to present parliament with a simple non-amendable motion giving MPs a binary choice after a short debate on whether or not to approve Article 50, tough MPs and peers could attach conditions to their approval of Article 50, including demanding that the prime minister publish her negotiating strategy.



Supporters of a "soft Brexit" want to put pressure on Mrs. May to negotiate a deal that retains membership of the single market and the customs union and could use the passage of an Article 50 bill to push her down that route. Goldman Sachs – in a note released yesterday – expects UK Sterling could fall between 20% and 40% relative to pre-referendum levels (when it was trading north of \$1.50) in case of a "hard Brexit", with a base for cable to reach 1.10. Over the short term, Thursday's High Court decision could see cable settling around 1.26 in the near term (last 1.2475) according to the same report.

Last, there has been a lot of discussion about how much cash, investors are holding nowadays. The world's largest asset manager - BlackRock - puts the figure at more than \$50 trillion, a number that includes a host of different metrics, from central- bank assets to financial-firm reserves and consumer savings accounts. Private-equity firms are amassing great piles of liquid securities as a share of their portfolios to levels that match the highest since 2001, with Blackstone saving that nearly one-third of its assets under management are in cash.

So what is the meaning of this trend toward bigger cash cushions? Some investors blame this phenomenon on how expensive various assets (government bonds, stocks, emerging markets ...) have become and are now worried that - once multi-bubbles pop - bonds and stocks will fall in tandem. In such a scenario, bonds that have historically been thought of as safe haven investments would not provide the same buffer against equity losses that they have traditionally (hence the move to replace highly-rated government bonds allocations with cash). Others believe that just because there is more cash in the financial system does not necessarily mean that it will be available to buy securities, nor that it will prevent a re-pricing of debt and equities that have been propped up by years of unconventional monetary policies. In fact, it could even indicate more risk out there, as Fund managers may be holding more cash to offset a bigger pool of leveraged derivative bets, which may or may not be sufficient to compensate for the risk.

Investors are certainly skittish right now, as evidenced by their elevated liquid reserves, and in all truth their fears may be well warranted - at least in the short term - given the crazy world we live in! Hopefully, I will have better news to share in next week's Friday market summary.



Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been complied by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.