

| 318 GULF INTERNATIONAL BANK B.S.C. | |
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| CONSOLIDATED STATEMENT OF FINANCIAL POSITION | | | |
|---|---------------------------|---------------------------|--|
| | 31.12.17 US\$ millions | 31.12.16 US\$ millions | |
| ASSETS | | | |
| Cash and other liquid assets | 3,768.5 | 3,095.0 | |
| Securities purchased under agreements to resell | 855.0 | 635.0 | |
| Placements | 6,033.2 | 4,715.3 | |
| Trading securities | 191.8 | 91.9 | |
| Investment securities | 3,993.8 | 4,066.4 | |
| Loans and advances | 10,043.1 | 9,745.1 | |
| Other assets | 585.9 | 557.1 | |
| Total assets | 25,471.3 | 22,905.8 | |
| LIABILITIES | | | |
| Deposits from banks | 2,129.1 | 2,554.2 | |
| Deposits from customers | 15,989.8 | 13,447.5 | |
| Securities sold under agreements to repurchase | 1,130.5 | 1,321.5 | |
| Other liabilities | 547.4 | 463.6 | |
| Senior term financing | 3,263.6 | 2,761.6 | |
| Total liabilities | 23,060.4 | 20,548.4 | |
| EQUITY | | | |
| Share capital | 2,500.0 | 2,500.0 | |
| Reserves | 352.5 | 364.7 | |
| Retained earnings | (441.6) | (507.3) | |
| Total equity | 2,410.9 | 2,357.4 | |
| Total liabilities & equity | 25,471.3 | 22,905.8 | |

| CONSOLIDATED STATEMENT OF CASH FLOWS | | |
|--|---------------------------|----------------------------|
| | Year ended | Year endd |
| | 31.12.17 US\$ millions | 31.12. 16 US\$ millions |
| OPERATING ACTIVITIES | 033 millions | O3\$ IIIIIIIOIIS |
| Net income before tax | 76.6 | 41.1 |
| Adjustments to reconcile net income to net cash flow from operating activities:- | 7 0.0 | 11.1 |
| Provision charge for investment securities | _ | 1.3 |
| Provision charge for loans and advances | 43.7 | 38.6 |
| Tax paid | (3.0) | (2.0) |
| Realised losses / (profits) on debt investment securities | 0.4 | (1.3) |
| Amortisation of investment securities | 9.8 | 12.1 |
| Amortisation of senior term financing | 0.5 | |
| Net (increase) / decrease in statutory deposits with | 0.0 | |
| central banks | (44.5) | 20.8 |
| Net (increase) / decrease in securities purchased under agreements to resell | (220.0) | 1,200.0 |
| Net increase in placements | (1,317.9) | (312.4) |
| Net increase in trading securities | (99.9) | (19.7) |
| Net increase in loans and advances | (341.7) | (622.3) |
| Increase in accrued interest receivable | (47.6) | (45.5) |
| Increase in accrued interest payable | 58.0 | 42.3 |
| Net decrease / (increase) in other net assets | 64.4 | (70.4) |
| Net (decrease) / increase in deposits from banks | (425.1) | 568.3 |
| Net increase / (decrease) in deposits from customers | 2,542.3 | (1,235.9) |
| Net decrease in securities sold under agreement | (101.0) | (771.0) |
| to repurchase | (191.0) 105.0 | (771.9) |
| Net cash inflow / (outflow) from operating activities INVESTING ACTIVITIES | 105.0 | (1,156.9) |
| Purchase of investment securities | (1,370.0) | (1,422.3) |
| Maturity of investment securities | 1,392.5 | 1,193.7 |
| Net cash inflow / (outflow) from investing activities | 22.5 | (228.6) |
| FINANCING ACTIVITIES | | (223.3) |
| Net increase in senior term financing | 501.5 | 341.6 |
| Net decrease in subordinated term financing | _ | (150.0) |
| Net cash inflow from financing activities | 501.5 | 191.6 |
| Increase / (decrease) in cash and cash equivalents | 629.0 | (1,193.9) |
| Cash and cash equivalents at 1st January | 2,923.6 | 4,117.5 |
| Cash and cash equivalents at 31st December | 3,552.6 | 2,923.6 |
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| CONSOLIDATED STATEMENT OF INCOME | | | |
|--|---|---|--|
| | Year ended 31.12.17 US\$ millions | Year ended 31.12.16 US\$ millions | |
| Interest income | 595.2 | 469.0 | |
| Interest expense | 342.1 | 279.0 | |
| Net interest income | 253.1 | 190.0 | |
| Fee and commission income | 72.6 | 66.2 | |
| Foreign exchange income | 14.1 | 14.4 | |
| Trading income | 13.0 | 11.9 | |
| Other income | 7.5 | 17.5 | |
| Total income | 360.3 | 300.0 | |
| Staff expenses | 142.6 | 136.9 | |
| Premises expenses | 19.6 | 18.1 | |
| Other operating expenses | 77.8 | 64.0 | |
| Total operating expenses | 240.0 | 219.0 | |
| Net income before provisions and tax | 120.3 | 81.0 | |
| Provision charge for investment securities | - | (1.3) | |
| Provision charge for loans and advances | (43.7) | (38.6) | |
| Net income before tax | 76.6 | 41.1 | |
| Taxation charge | (6.6) | (3.8) | |
| Net income | 70.0 | 37.3 | |

| CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | | | |
|--|---|---|--|
| | Year ended 31.12.17 US\$ millions | Year ended 31.12.16 US\$ millions | |
| Net income | 70.0 | 37.3 | |
| Other comprehensive income:- | | | |
| Items that may subsequently be reclassified to consolidated statement of income:- | | | |
| Cash flow hedges:- | | | |
| - net changes in fair value | (0.5) | - | |
| | (0.5) | - | |
| Items that will not be reclassified to consolidated statement of income:- | | | |
| Net changes in fair value of equity investments classified as fair value through other comprehensive income (FVTOCI) | (17.9) | (14.9) | |
| Remeasurement of defined benefit pension fund | 1.9 | (27.3) | |
| | (16.0) | (42.2) | |
| Total other comprehensive loss | (16.5) | (42.2) | |
| Total comprehensive income / (loss) | 53.5 | (4.9) | |

| CONSOLIDATED STATEMENT OF CHANGES IN EQUITY | | | | |
|---|-----------------------------------|---------------------------|---------------------------------------|------------------------|
| | Share capital US\$ millions | Reserves US\$ millions | Retained earnings US\$ millions | Total US\$ millions |
| At 1 st January 2017 | 2,500.0 | 364.7 | (507.3) | 2,357.4 |
| Net income for the year | - | - | 70.0 | 70.0 |
| Other comprehensive (loss) / income for | | | | |
| the year | - | (18.4) | 1.9 | (16.5) |
| Total comprehensive (loss) / income for | | | | |
| the year | - | (18.4) | 71.9 | 53.5 |
| Transfer from retained earnings | - | 7.6 | (7.6) | - |
| Transfer to retained earnings | - | (1.4) | 1.4 | - |
| At 31st December 2017 | 2,500.0 | 352.5 | (441.6) | 2,410.9 |
| At 1st January 2016 | 2,500.0 | 379.8 | (517.5) | 2,362.3 |
| Net income for the year | - | - | 37.3 | 37.3 |
| Other comprehensive loss for the year | - | (14.9) | (27.3) | (42.2) |
| Total comprehensive (loss) / income for | | | | |
| the year | - | (14.9) | 10.0 | (4.9) |
| Transfer from retained earnings | - | 2.6 | (2.6) | - |
| Transfer to retained earnings | | (2.8) | 2.8 | |
| At 31st December 2016 | 2,500.0 | 364.7 | (507.3) | 2,357.4 |

ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in conformity with the Bahrain Commercial Companies Law and the Central Bank of Bahrain and Financial Institutions Law. The consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of trading securities, equity investment securities, derivative financial instruments and pension liabilities. Recognised assets and liabilities that are hedged by derivative financial instruments are $\frac{1}{2} \left(\frac{1}{2} \right) \left$ also stated at fair value in respect of the risk that is being hedged. The accounting policies have been consistently applied by the Group and are consistent with those of the previous year.

The consolidated financial statements were approved by the Board of Directors on 16th February 2018 and signed on its behalf by:-

Abdullah bin Hassan Alabdulgader Chairman

Yahya bin Abdullah Alyahya Chairman of the Board Audit Committee Abdulaziz A. Al-Helaissi Chief Executive Officer

The above has been extracted from the consolidated financial statements, which have been audited by Ernst & Young (EY). The consolidated financial statements are available on GIB's website at www.gib.com