

Gulf International Bank B.S.C.

CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the nine months ended 30th September 2012









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Independent auditors' report on review of condensed consolidated interim financial information

The Board of Directors
Gulf International Bank BSC
PO Box 1017
Manama
Kingdom of Bahrain

1 November 2012

Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Gulf International Bank BSC (the "Bank") and its subsidiaries (together the "Group") as at 30 September 2012, the condensed consolidated statements of comprehensive income, changes in equity and cash flows for the nine month period then ended, and explanatory notes ("the condensed consolidated interim financial information"). The Board of Directors of the Bank is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34 - Interim Financial Reporting. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34 - *Interim Financial Reporting*.

Consolidated statement of financial position

Mata	30.9.12	31.12.11
Note	US\$ millions	US\$ millions
ASSETS		
Cash and other liquid assets	952.3	858.7
Securities purchased under agreements to resell	411.0	280.0
Placements	5,907.8	5,394.0
Trading securities	98.2	83.7
Investment securities 7	3,432.3	3,151.7
Loans and advances 8	6,789.5	6,751.8
Other assets	353.4	269.0
Total assets	17,944.5	16,788.9
LIABILITIES		
Deposits from banks	2,522.8	1,549.3
Deposits from customers	9,573.8	8,520.3
Securities sold under agreements to repurchase	367.3	283.3
Other liabilities	421.9	305.1
Senior term financing	2,466.8	3,690.3
Subordinated term financing	477.8	477.8
Total liabilities	15,830.4	14,826.1
EQUITY		
Share capital	2,500.0	2,500.0
Reserves 9	315.2	246.0
Retained earnings	(701.1)	(783.2)
Total equity	2,114.1	1,962.8
Total liabilities & equity	17,944.5	16,788.9

The condensed interim consolidated financial statements were approved by the Board of Directors on 1st November 2012 and signed on its behalf by:-

Jammaz bin Abdullah Al-Suhaimi Chairman Abdullah bin Hassan Al-Abdul-Gader Chairman of Board Audit Committee

Yahya bin Abdullah Alyahya Chief Executive Officer

Consolidated statement of income

		Three	months ended	Nine	e months ended
		30.9.12	30.9.11	30.9.12	30.9.11
	Note	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Interest income		76.6	63.9	218.6	202.8
Interest expense		35.3	32.5	109.8	97.3
Net interest income		41.3	31.4	108.8	105.5
Fee and commission income	3	13.1	10.5	40.7	37.0
Foreign exchange income	4	9.1	3.1	20.0	8.4
Trading income	5	6.2	1.7	11.4	6.2
Other income	6	3.9	4.6	12.5	13.0
Total income		73.6	51.3	193.4	170.1
Staff expenses		22.5	19.6	64.7	57.0
Premises expenses		2.6	2.7	7.6	7.3
Other operating expenses		8.1	6.6	23.4	19.9
Total operating expenses		33.2	28.9	95.7	84.2
Net income before provisions and tax		40.4	22.4	97.7	85.9
Provisions for investment securities	7	-	-	11.3	(4.8)
Provisions for loans and advances	8	0.4	0.6	(9.3)	5.9
Net income before tax		40.8	23.0	99.7	87.0
Taxation charge on overseas activities		(1.8)	(0.8)	(2.7)	(2.4)
Net income		39.0	22.2	97.0	84.6
Earnings per share	12	US\$0.02	US\$0.01	US\$0.04	US\$0.03

Jammaz bin Abdullah Al-Suhaimi Chairman

Abdullah bin Hassan Al-Abdul-Gader Chairman of Board Audit Committee Yahya bin Abdullah Alyahya Chief Executive Officer

Consolidated statement of comprehensive income

	Three months ended		Nine	Nine months ended	
	30.9.12	30.9.11	30.9.12	30.9.11	
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	
Net income	39.0	22.2	97.0	84.6	
Other comprehensive income:-					
Cash flow hedges:					
- net changes in fair value	(0.1)	0.1	0.1	0.5	
- net amount transferred to					
consolidated statement of income	(0.3)	(1.1)	(1.5)	(2.7)	
Investment securities:					
- net changes in fair value of investments classified					
as fair value through other comprehensive income	(2.0)	-	(7.8)	-	
- net changes in fair value of investments classified					
as available-for-sale	-	(71.1)	-	(68.4)	
- net amount transferred to					
consolidated statement of income	-	3.1	-	3.3	
- realised losses on investments classified					
as fair value through other comprehensive income	0.1	-	(0.1)	-	
Total other comprehensive income	(2.3)	(69.0)	(9.3)	(67.3)	
Total comprehensive income	36.7	(46.8)	87.7	17.3	

Consolidated statement of changes in equity

		Share capital	Reserves	Retained earnings	Total
	Note	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1 st January 2012		2,500.0	246.0	(783.2)	1,962.8
Transition adjustment on adoption of IFRS 9	2	-	78.4	(14.8)	63.6
At 1 st January 2012 - restated		2,500.0	324.4	(798.0)	2,026.4
Net income for the period		-	-	97.0	97.0
Other comprehensive income for the period		-	(9.2)	(0.1)	(9.3)
Total comprehensive income for the period		-	(9.2)	96.9	87.7
At 30 th September 2012		2,500.0	315.2	(701.1)	2,114.1
At 1 st January 2011		2,500.0	288.7	(870.7)	1,918.0
Net income for the period		-	-	84.6	84.6
Other comprehensive income for the period			(67.3)		(67.3)
Total comprehensive income for the period		-	(67.3)	84.6	17.3
At 30 th September 2011		2,500.0	221.4	(786.1)	1,935.3

Consolidated statement of cash flows

	Nine months	Nine months
	ended	ended
	30.9.12	30.9.11
OPERATING ACTIVITIES	US\$ millions	US\$ millions
Net income	97.0	84.6
	37.13	31.3
Adjustments to reconcile net income to net cash inflow from operating activities:		
Provisions for investment securities	(11.3)	4.8
Provisions for loans and advances	9.3	(5.9)
Realised profit on investment securities	(0.4)	(5.3)
Amortisation of investment securities	16.1	15.2
Net increase in securities purchased under agreements to resell	(131.0)	(105.8)
Net increase in placements	(513.8)	(788.7)
Net increase in trading securities	(14.5)	(3.3)
Net (increase) / decrease in loans and advances	(47.0)	691.2
Increase in accrued interest receivable	(14.8)	(12.0)
Increase in accrued interest payable	6.1	8.3
Net decrease in other net assets	29.8	10.5
Net increase / (decrease) in deposits from banks	973.5	(244.0)
Net increase in deposits from customers	1,053.5	1,068.5
Net increase / (decrease) in securities sold under agreements to repurchase	84.0	(703.2)
Net cash inflow from operating activities	1,536.5	14.9
INVESTING ACTIVITIES		
Purchase of investment securities	(1,114.2)	(792.7)
Sale and maturity of investment securities	894.8	506.5
Net cash outflow from investing activities	(219.4)	(286.2)
FINANCING ACTIVITIES		
Net (decrease) / increase in senior term financing	(1,223.5)	300.1
Net decrease in subordinated term financing	-	(3.0)
Net cash (outflow) / inflow from financing activities	(1,223.5)	297.1
Increase in cash and cash equivalents	93.6	25.8
Cash and cash equivalents at 1 st January	858.7	863.9
Cash and cash equivalents at 30 th September	952.3	889.7

1. <u>Incorporation and registration</u>

The parent company of the Group (the Group), Gulf International Bank B.S.C. (the Bank), is a Bahraini Shareholding Company incorporated in the Kingdom of Bahrain by Amiri Decree Law No. 30 dated 24th November 1975 and is registered as a conventional wholesale bank with the Central Bank of Bahrain. The registered office of the Bank is located at Al-Dowali Building, 3 Palace Avenue, Manama, Kingdom of Bahrain.

The Group is principally engaged in the provision of wholesale commercial and investment banking services. The Group operates through subsidiaries, branch offices and representative offices located in six countries worldwide.

2. Accounting policies

The condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The condensed interim consolidated financial statements for the nine months ended 30th September 2012 have been prepared in compliance with International Accounting Standard (IAS) No. 34: Interim Financial Reporting. The accounting policies have been consistently applied by the Bank and its subsidiaries and are consistent with those of the previous year, as set out in the consolidated financial statements for the year ended 31st December 2011, except for the early adoption of IFRS 9 Financial Instruments: Recognition and Measurement with effect from 1st January 2012 as referred to below.

IFRS 9 Financial Instruments: Recognition and Measurement

The Group has adopted IFRS 9 Financial Instruments: Recognition and Measurement (IFRS 9) in advance of its compulsory effective date. The Group has chosen 1st January 2012 as the date of initial application, i.e. the date on which the Group has assessed the classification and measurement of its existing financial assets and financial liabilities. The Group has voluntarily early adopted this standard, as it is considered to result in the recognition and measurement of financial instruments on a basis that more appropriately reflects the operations and performance of the Group.

The standard has been applied retrospectively and, as permitted by IFRS 9, comparative amounts have not been restated. The impact of the early adoption of IFRS 9 at 1st January 2012 has been recognised in retained earnings and the investment securities revaluation reserve at that date.

IFRS 9 specifies how an entity should classify and measure its financial assets and financial liabilities. IFRS 9 requires all financial assets to be classified in their entirety on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Financial assets, including debt instruments, are measured at amortised cost using the effective interest rate method if:

- i) the assets are held within a business model whose objective is to hold assets in order to collect contractual cash flows;
 and
- ii) the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

If either of these two criteria is not met, the financial assets are classified and measured at fair value, either through the profit or loss (FVTPL) or through other comprehensive income (FVTOCI). Additionally, even if a financial asset meets the amortised cost criteria, the entity may choose at initial recognition to designate the financial asset at FVTPL.

Investments in equity instruments are classified as FVTPL, unless the Group designates an equity investment that is not held for trading as FVTOCI on initial recognition. At initial recognition, the Group can make an irrevocable election on an instrument-by-instrument basis to designate equity investments as FVTOCI. If an equity investment is designated as FVTOCI, all gains and losses, except for dividend income, are recognised in other comprehensive income and are not subsequently included in the consolidated statement of income.

A financial asset is held for trading if:

- i) it has been acquired principally for the purpose of selling in the near term;
- ii) on initial recognition, it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profitability; or
- iii) it is a derivative and not designated and effective as a hedging instrument or a financial guarantee.

Only financial assets that are measured at amortised cost are tested for impairment.

The Group's existing financial assets at the date of the initial application of IFRS 9 on 1st January 2012 have been reviewed and assessed, and as a result:-

- the Group's investments in debt instruments meeting the required criteria have been classified as financial assets at amortised cost;
- the Group's equity investments not held for trading have been designated as FVTOCI; and
- the Group's remaining investments in equity and debt instruments have been designated as FVTPL.

2. Accounting policies (continued)

Financial liabilities previously measured at amortised cost under IAS 39 have been classified and measured under IFRS 9 at amortised cost using the effective interest rate method. There have been no changes in the classification and measurement of financial liabilities on the adoption of IFRS 9.

This change in accounting policy has been applied retrospectively in accordance with the transitional provisions of IFRS 9, where no restatement of comparative figures is required.

The impact of this change in accounting policy at the beginning of the current period on 1st January 2012 has been to decrease retained earnings by US\$14.8 million, and to increase the investment securities revaluation reserve by US\$78.4 million as follows:-

	Retained earnings	securities revaluation reserve
	US\$ millions	US\$ millions
Due to reclassification of financial assets:		
Financial assets measured at FVTOCI	(14.8)	14.8
Financial assets measured at amortised cost	<u> </u>	63.6
	(14.8)	78.4

If IFRS 9 had not been adopted during the current period, the consolidated statement of income for the period ended 30th September 2012 would have been impacted by a decrease in net income of US\$0.1 million resulting from the recognition of realised losses on equity investments that have been accounted for in retained earnings in accordance with IFRS 9.

Additional disclosures, reflecting the revised classification and measurement of financial assets of the Group as a result of adopting IFRS 9, are shown in notes 7 and 9 to the condensed interim consolidated financial statements.

The table below illustrates the classification and measurement of financial assets under IAS 39 and IFRS 9 at the date of initial application on 1st January 2012:-

inna approance of a canaary 20	Original measurement category, IAS 39	New measurement	Original carrying amount	New carrying amount
-	Category, IAS 39	category, IFRS 9	US\$ millions	US\$ millions
Cash and other liquid assets:				OOQ IIIIIIOIIO
- Liquid assets	Held-to-maturity	Financial assets at amortised cost	763.9	763.9
- Cash and balances with banks	Loans and receivables	Financial assets at amortised cost	94.8	94.8
Securities purchased under agreements to resell	Held-to-maturity	Financial assets at amortised cost	280.0	280.0
Placements	Held-to-maturity	Financial assets at amortised cost	5,394.0	5,394.0
Trading securities	Financial assets at FVTPL	Financial assets at FVTPL	83.7	83.7
Investment securities:				
- Debt securities	Available-for-sale	Financial assets at amortised cost	2,848.8	2,912.4
- Equities	Available-for-sale	Financial assets at FVTOCI	302.9	302.9
Loans and advances	Loans and receivables	Financial assets at amortised cost	6,751.8	6,751.8
Other assets:				
- Interest and other assets	Loans and receivables	Financial assets at amortised cost	187.9	187.9
 Positive fair value of derivatives 	Financial assets at FVTPL	Financial assets at FVTPL	81.1	81.1

3. Fee and commission income

	Three months ended		Nine	months ended
	30.9.12	30.9.11	30.9.12	30.9.11
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Fee and commission income				
Commissions on letters of credit and guarantee	6.5	4.9	21.9	17.3
Investment banking and management fees	5.7	5.4	17.0	18.7
Other fee and commission income	1.3	0.6	2.9	2.1
Total fee and commission income	13.5	10.9	41.8	38.1
Fee and commission expense	(0.4)	(0.4)	(1.1)	(1.1)
Net fee and commission income	13.1	10.5	40.7	37.0

Investment banking and management fees comprised fees relating to the provision of investment management and financial services, including asset and fund management, underwriting activities, and services relating to structured financing, privatisations, IPOs, and mergers and acquisitions.

Fee and commission expense principally comprised security custody fees.

4. Foreign exchange income

Foreign exchange income principally comprised customer-initiated foreign exchange contracts which have been offset in the market with matching contracts. There is no remaining market risk associated with these offset customer-related foreign exchange contracts.

Foreign exchange includes spot and forward foreign exchange contracts, and currency futures and options.

5. Trading income

	Three months ended		Nine	months ended
	30.9.12	30.9.11	30.9.12	30.9.11
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Debt securities	4.9	1.9	7.9	3.5
Managed funds	1.0	(0.3)	2.7	2.4
Other net trading income	0.3	0.1	0.8	0.3
	6.2	1.7	11.4	6.2

Trading income comprised gains and losses arising both on the purchase and sale, and from changes in the fair value, of trading instruments, together with the related interest income, interest expense and dividend income. Trading income accordingly incorporates all income and expenses related to the Group's trading activities.

6. Other income

Other income principally comprised dividends on equity investments, profits realised on the sale of investment securities measured at amortised cost, and recoveries of previously written off loans.

7. <u>Investment securities</u>

Investment securities principally comprised investment-grade rated debt securities issued by major international financial institutions and government related entities.

The credit rating profile of investment securities, based on the lowest rating assigned by the major international rating agencies, was as follows:-

		30.9.12		31.12.11
	US\$ millions	%	US\$ millions	%
AAA to A- / Aaa to A3	2,782.0	88.7	2,610.1	91.6
BBB+ to BBB- / Baa1 to Baa3	325.2	10.4	163.6	5.8
Other debt securities	29.4	0.9	75.1	2.6
Total debt securities	3,136.6	100.0	2,848.8	100.0
Equity investments	295.7		302.9	
	3,432.3		3,151.7	

Classification

Investment securities were classified as follows (30.9.12: in accordance with IFRS 9; 31.12.11: in accordance with IAS 39):-

	30.9.12	31.12.11
¬¬	JS\$ millions	US\$ millions
Debt securities:		
- At amortised cost	3,136.6	-
- Available-for-sale	-	2,848.8
Equity investments:		
- At FVTOCI	295.7	-
- Available-for-sale	-	302.9
	3,432.3	3,151.7

As referred to in note 2, the Group adopted IFRS 9 at 1st January 2012. This resulted in a change in the Group's accounting policy for the classification and measurement of financial assets. This change in accounting policy has been applied retrospectively and, as permitted by IFRS 9, comparative amounts have not been restated.

At 30th September 2012, the fair value of debt securities classified under IFRS 9 as financial assets at amortised cost was US\$3,155.4 million. If IFRS 9 had not been adopted in the current period, a net fair value gain of US\$44.8 million would have been recorded in the consolidated statement of comprehensive income for the period ended 30th September 2012. Other income characteristics of the debt securities remain unchanged.

7. Investment securities (continued)

Provisions for impairment

The movements in the provisions for the impairment of investment securities were as follows:-

	2012	2011
	US\$ millions	US\$ millions
At 1 st January	71.9	67.8
Transition adjustment on adoption of IFRS 9	(52.9)	-
At 1 st January - restated	19.0	67.8
Exchange rate movements	-	0.1
(Release) / Charge for the period	(11.3)	4.8
At 30 th September	7.7	72.7

On the adoption of IFRS 9 at 1st January 2012, all specific provisions against equity investments were applied against the original cost of the investments. At 30th September 2012, the provisions for the impairment of investment securities entirely comprised non-specific provisions for debt investment securities determined on a collective basis.

8. Loans and advances

	30.9.12	31.12.11
	US\$ millions	US\$ millions
Gross loans and advances	7,415.6	7,371.0
Provisions for impairment	(626.1)	(619.2)
Net loans and advances	6,789.5	6,751.8

Provisions for impairment

The movements in the provisions for the impairment of loans and advances were as follows:-

	<u>2012</u>			<u>2011</u>		
	Specific	Non- Specific	Total	Specific	Non- Specific	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1 st January	409.2	210.0	619.2	397.3	245.0	642.3
Exchange rate movements	0.3	-	0.3	0.2	-	0.2
Amounts utilised	(2.7)	-	(2.7)	(16.2)		(16.2)
Amounts reallocated	21.0	(21.0)	-	35.0	(35.0)	-
Charge / (Release) for the period	9.3	-	9.3	(5.9)	-	(5.9)
At 30 th September	437.1	189.0	626.1	410.4	210.0	620.4

9. Reserves

	Share premium	Compulsory reserve	Voluntary reserve	Cash flow hedge reserve	Investment securities revaluation reserve	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1 st January 2012	7.6	187.9	125.4	3.5	(78.4)	246.0
Transition adjustment on adoption of IFRS 9	-	-	-	-	78.4	78.4
At 1 st January 2012 - restated	7.6	187.9	125.4	3.5	-	324.4
Net fair value gains on cash flow hedges	-	-	-	0.1	-	0.1
Net fair value losses on investments classified as FVTOCI	-	-	-	-	(7.8)	(7.8)
Transfers to consolidated statement of income	-	-	-	(1.5)	-	(1.5)
Net decrease	-	-	-	(1.4)	(7.8)	(9.2)
At 30 th September 2012	7.6	187.9	125.4	2.1	(7.8)	315.2
At 1 st January 2011	7.6	179.4	116.9	6.3	(21.5)	288.7
Net fair value gains on cash flow hedges	-	-	-	0.5	-	0.5
Net fair value gains on investments classified as available-for-sale	-	_	_	_	(68.4)	(68.4)
Transfers to consolidated statement of income	-	-	-	(2.7)	3.3	0.6
Net increase	-	-	-	(2.2)	(65.1)	(67.3)
At 30 th September 2011	7.6	179.4	116.9	4.1	(86.6)	221.4

10. Derivatives and foreign exchange instruments

The notional amounts of derivatives and foreign exchange instruments were as follows:-

		30.9.12		31.12.11
	Trading	Hedging	Total	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Interest rate contracts:-				
Interest rate swaps	1,521.2	6,320.4	7,841.6	6,367.0
Cross currency swaps	-	533.3	533.3	533.3
Options, caps and floors purchased	24.3	-	24.3	24.3
Options, caps and floors written	24.3	-	24.3	24.3
	1,569.8	6,853.7	8,423.5	6,948.9
Foreign exchange contracts:-				
Unmatured spot, forward and futures contracts	7,122.8	2,654.3	9,777.1	4,356.6
Options purchased	305.5	-	305.5	-
Options written	305.5	-	305.5	-
	7,733.8	2,654.3	10,388.1	4,356.6
Credit contracts:-				
Protection sold	25.0	-	25.0	25.0
Total	9,328.6	9,508.0	18,836.6	11,330.5

At 30th September 2012, the Value-at-Risk of the foreign exchange, interest rate and credit derivative trading contracts analysed in the table above was US\$0.1 million, nil and nil respectively (31st December 2011: US\$0.1 million, nil and nil respectively). Value-at-Risk is a measure of market risk exposure and represents an estimate, with a 99 per cent level of confidence, of the potential loss that might arise if the positions were to be held unchanged for ten consecutive business days. The estimate is based on a twelve month historical observation period of unweighted data from the DataMetrics TM data set.

11. Credit-related financial instruments

	30.9.12	31.12.11
	US\$ millions	US\$ millions
Direct credit substitutes	398.6	309.2
Transaction-related contingent items	2,663.7	2,618.9
Short-term self-liquidating trade-related contingent items	409.8	189.0
Commitments, including undrawn loan commitments and underwriting commitments under note issuance and revolving facilities	745.1	451.9
	4,217.2	3,569.0

12. Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to the shareholders by the weighted average number of shares in issue during the period.

	Three months ended		Nine months ended	
_	30.9.12	30.9.11	30.9.12	30.9.11
Net income (US\$ millions)	39.0	22.2	97.0	84.6
Weighted average number of shares in issue (millions)	2,500.0	2,500.0	2,500.0	2,500.0
Basic and diluted earnings per share	US\$0.02	US\$0.01	US\$0.04	US\$0.03