



Gulf International Bank B.S.C.

2011 THIRD QUARTER

CONSOLIDATED FINANCIAL STATEMENTS





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Independent Auditors' Report on Review of interim consolidated financial statements

The Board of Directors
Gulf International Bank BSC
PO Box 1017
Manama
Kingdom of Bahrain

20 October 2011

Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Gulf International Bank BSC (the "Bank") and its subsidiaries (together the "Group") as at 30 September 2011, and the related condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the nine-month period then ended (interim consolidated financial statements). The Board of Directors of the Bank is responsible for the preparation and presentation of these interim consolidated financial statements in accordance with International Financial Reporting Standard IAS 34 - *Interim Financial Reporting*. Our responsibility is to express a conclusion on these interim consolidated financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 Interim Financial Reporting.

Consolidated Statement of Financial Position

	<i>Note</i>	<u>30.9.11</u> US\$ millions	<u>31.12.10</u> US\$ millions
ASSETS			
Cash and other liquid assets		1,175.5	1,043.9
Placements		4,365.0	3,576.3
Trading securities		83.0	79.7
Investment securities	6	3,294.2	3,067.8
Loans and advances	7	6,824.8	7,510.1
Other assets		268.8	249.9
Total assets		<u>16,011.3</u>	<u>15,527.7</u>
LIABILITIES			
Deposits from banks		1,980.4	2,224.4
Deposits from customers		7,547.7	6,479.2
Securities sold under agreements to repurchase		242.3	945.5
Other liabilities		320.9	273.0
Senior term financing		3,476.7	3,176.6
Subordinated term financing		508.0	511.0
Total liabilities		<u>14,076.0</u>	<u>13,609.7</u>
EQUITY			
Share capital		2,500.0	2,500.0
Reserves	8	221.4	288.7
Retained earnings		(786.1)	(870.7)
Total equity		<u>1,935.3</u>	<u>1,918.0</u>
Total liabilities & equity		<u>16,011.3</u>	<u>15,527.7</u>

The interim consolidated financial statements were approved by the Board of Directors on 20th October 2011 and signed on its behalf by:-

Jammaz bin Abdullah Al-Suhaimi
Chairman

Mansour bin Saleh Al Maiman
Vice Chairman

Yahya bin Abdullah Alyahya
Chief Executive Officer

The notes on pages 6 to 9 form part of these interim consolidated financial statements.

Consolidated Statement of Income

	<i>Note</i>	Three months ended		Nine months ended	
		30.9.11	30.9.10	30.9.11	30.9.10
		US\$ millions	US\$ millions	US\$ millions	US\$ millions
Interest income		63.9	66.1	202.8	207.3
Interest expense		32.5	31.8	97.3	85.7
Net interest income		31.4	34.3	105.5	121.6
Fee and commission income	3	10.5	9.6	37.0	26.5
Net trading income	4	4.8	4.2	14.6	10.1
Other income	5	4.6	5.9	13.0	10.0
Total income		51.3	54.0	170.1	168.2
Staff expenses		19.6	14.1	57.0	47.6
Premises expenses		2.7	2.2	7.3	6.8
Other operating expenses		6.6	6.5	19.9	19.1
Total operating expenses		28.9	22.8	84.2	73.5
Net income before provisions and tax		22.4	31.2	85.9	94.7
Provisions for investment securities	6	-	-	(4.8)	4.0
Provisions for loans and advances	7	0.6	-	5.9	(8.0)
Net income before tax		23.0	31.2	87.0	90.7
Taxation charge on overseas activities		(0.8)	(1.4)	(2.4)	(4.6)
Net income		22.2	29.8	84.6	86.1
<i>Earnings per share</i>	11	<u>US\$ 0.01</u>	<u>US\$ 0.01</u>	<u>US\$ 0.03</u>	<u>US\$ 0.03</u>

Jammaz bin Abdullah Al-Suhaimi
ChairmanMansour bin Saleh Al Maiman
Vice ChairmanYahya bin Abdullah Alyahya
Chief Executive Officer

The notes on pages 6 to 9 form part of these interim consolidated financial statements.

Consolidated Statement of Comprehensive Income

	Three months ended		Nine months ended	
	30.9.11	30.9.10	30.9.11	30.9.10
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Net income	22.2	29.8	84.6	86.1
Other comprehensive income				
Cash flow hedges:-				
- net changes in fair value	0.1	1.6	0.5	1.0
- net amount transferred to consolidated statement of income	(1.1)	(1.0)	(2.7)	(4.9)
Available-for-sale securities:-				
- net changes in fair value	(71.1)	30.9	(68.4)	53.3
- net amount transferred to consolidated statement of income	3.1	0.5	3.3	0.6
Total other comprehensive income	(69.0)	32.0	(67.3)	50.0
Total comprehensive income	(46.8)	61.8	17.3	136.1

The notes on pages 6 to 9 form part of these interim consolidated financial statements.

Consolidated Statement of Changes in Equity

	Share capital	Reserves	Retained earnings	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1st January 2010	2,500.0	230.1	(950.7)	1,779.4
Net income for the year	-	-	100.4	100.4
Other comprehensive income:-				
- Cash flow hedges:				
net fair value gains	-	0.9	-	0.9
- Available-for-sale securities:				
net fair value gains	-	38.6	-	38.6
Transfers in the year:-				
- Transfers to consolidated statement of income	-	(1.3)	-	(1.3)
Total other comprehensive income	-	38.2	-	38.2
Total comprehensive income	-	38.2	100.4	138.6
Transfers from retained earnings	-	20.4	(20.4)	-
At 31st December 2010	2,500.0	288.7	(870.7)	1,918.0
Net income for the period	-	-	84.6	84.6
Other comprehensive income:-				
- Cash flow hedges:				
net fair value gains	-	0.5	-	0.5
- Available-for-sale securities:				
net fair value losses	-	(68.4)	-	(68.4)
Transfers in the period:-				
- Transfers to consolidated statement of income	-	0.6	-	0.6
Total other comprehensive income	-	(67.3)	-	(67.3)
Total comprehensive income	-	(67.3)	84.6	17.3
At 30th September 2011	2,500.0	221.4	(786.1)	1,935.3

The notes on pages 6 to 9 form part of these interim consolidated financial statements.

Consolidated Statement of Cash Flows

	Nine months ended 30.9.11 US\$ millions	Nine months ended 30.9.10 US\$ millions
OPERATING ACTIVITIES		
Net income	84.6	86.1
Adjustments to reconcile net income to net cash inflow from operating activities:		
Provisions for investment securities	4.8	(4.0)
Provisions for loans and advances	(5.9)	8.0
Realised profit on investment securities	(5.3)	(3.3)
Amortisation of investment securities	15.2	3.0
Net (increase) / decrease in placements	(788.7)	1,054.7
Net (increase) / decrease in trading securities	(3.3)	17.8
Net decrease in loans and advances	691.2	1,456.5
Increase in accrued interest receivable	(12.0)	(18.8)
Increase in accrued interest payable	8.3	12.6
Net decrease / (increase) in other net assets	10.5	(55.8)
Net decrease in deposits from banks	(244.0)	(180.9)
Net increase / (decrease) in deposits from customers	1,068.5	(1,804.0)
Net cash inflow from operating activities	823.9	571.9
INVESTING ACTIVITIES		
Purchase of investment securities	(792.7)	(1,333.6)
Sale and maturity of investment securities	506.5	472.0
Net cash outflow from investing activities	(286.2)	(861.6)
FINANCING ACTIVITIES		
Net (decrease) / increase in securities sold under agreements to repurchase	(703.2)	372.7
Net increase in senior term financing	300.1	168.7
Net decrease in subordinated term financing	(3.0)	-
Net cash (outflow) / inflow from financing activities	(406.1)	541.4
Increase in cash and cash equivalents	131.6	251.7
Cash and cash equivalents at 1st January	1,043.9	508.2
Cash and cash equivalents at 30th September	1,175.5	759.9

The notes on pages 6 to 9 form part of these interim consolidated financial statements.

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
for the nine months ended 30th September 2011

1. INCORPORATION AND REGISTRATION

The parent company of the Group (the Group), Gulf International Bank B.S.C. (the Bank), is a Bahraini Shareholding Company incorporated in the Kingdom of Bahrain by Amiri Decree Law No. 30 dated 24th November 1975 and is registered as a conventional wholesale bank with the Central Bank of Bahrain. The registered office of the Bank is located at Al-Dowali Building, 3 Palace Avenue, Manama, Kingdom of Bahrain.

The Group is principally engaged in the provision of wholesale commercial and investment banking services. The Group operates through subsidiaries, branch offices and representative offices located in six countries worldwide.

2. ACCOUNTING POLICIES

The interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The interim consolidated financial statements for the nine months ended 30th September 2011 have been prepared in compliance with International Accounting Standard (IAS) No. 34: Interim Financial Reporting. The accounting policies have been consistently applied by the Bank and its subsidiaries and are consistent with those of the previous year, as set out in the consolidated financial statements for the year ended 31st December 2010.

The preparation of the interim consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of certain financial assets, liabilities, income and expenses. The estimates and assumptions used in the preparation of the interim consolidated financial statements are the same as those set out in the consolidated financial statements for the year ended 31st December 2010.

3. FEE & COMMISSION INCOME

	Three months ended		Nine months ended	
	30.9.11	30.9.10	30.9.11	30.9.10
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Fee and commission income				
Investment banking and management fees	5.4	4.8	18.7	14.0
Commissions on letters of credit and guarantee	4.9	4.0	17.3	11.1
Other fee and commission income	0.6	1.1	2.1	2.2
Total fee and commission income	10.9	9.9	38.1	27.3
Fee and commission expense	(0.4)	(0.3)	(1.1)	(0.8)
Net fee and commission income	10.5	9.6	37.0	26.5

Investment banking and management fees comprise fees relating to the provision of investment management and financial services, including asset and fund management, underwriting activities, and services relating to structured financing, privatisations, IPOs, and mergers and acquisitions.

Fee and commission expense principally comprises security custody fees.

4. NET TRADING INCOME

	Three months ended		Nine months ended	
	30.9.11	30.9.10	30.9.11	30.9.10
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Foreign exchange	3.1	2.7	8.4	7.2
Debt securities	1.9	-	3.5	-
Managed funds	(0.3)	1.4	2.4	2.5
Other net trading income	0.1	0.1	0.3	0.4
	4.8	4.2	14.6	10.1

Trading income comprises gains and losses arising both on the purchase and sale, and from changes in the fair value, of trading instruments, together with the related interest income, interest expense and dividend income. Trading income accordingly incorporates all income and expenses related to the Group's trading activities.

Foreign exchange includes spot and forward foreign exchange contracts, and currency futures and options.

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
for the nine months ended 30th September 2011

5. OTHER INCOME

Other income principally comprised dividends on equity investments classified as available-for-sale and profits realised on the sale of investment securities.

6. INVESTMENT SECURITIES

All investment securities at 30th September 2011 and 31st December 2010 were classified as available-for-sale.

The credit rating profile of investment securities, based on the lowest rating assigned by the major international rating agencies, was as follows:-

	30.9.11		31.12.10	
	US\$ millions	%	US\$ millions	%
AAA to A- / Aaa to A3	2,735.5	91.3	2,435.8	89.4
BBB+ to BBB- / Baa1 to Baa3	177.3	5.9	207.6	7.6
Other debt securities	83.0	2.8	81.5	3.0
Total debt securities	2,995.8	100.0	2,724.9	100.0
Equity investments	298.4		342.9	
	<u>3,294.2</u>		<u>3,067.8</u>	

Provisions for impairment

The movements in the provisions for the impairment of investment securities were as follows:-

	2011	2010
	US\$ millions	US\$ millions
At 1st January	67.8	97.5
Exchange rate movements	0.1	(0.3)
Amounts utilised	-	(4.8)
Charge / (Release) for the period	4.8	(4.0)
At 30th September	<u>72.7</u>	<u>88.4</u>

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
for the nine months ended 30th September 2011

7. LOANS AND ADVANCES

	30.9.11 US\$ millions	31.12.10 US\$ millions
Gross loans and advances	7,445.2	8,152.4
Provisions for impairment	(620.4)	(642.3)
Net loans and advances	6,824.8	7,510.1

Provisions for impairment

The movements in the provisions for the impairment of loans and advances were as follows:-

	2011			2010		
	Specific	Non-Specific	Total	Specific	Non-Specific	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1st January	397.3	245.0	642.3	394.1	240.0	634.1
Exchange rate movements	0.2	-	0.2	(0.1)	-	(0.1)
Amounts utilised	(16.2)	-	(16.2)	(0.7)	-	(0.7)
Charge / (release) for the period	29.1	(35.0)	(5.9)	(1.6)	9.6	8.0
At 30th September	410.4	210.0	620.4	391.7	249.6	641.3

8. RESERVES

	Share Premium	Compulsory reserve	Voluntary reserve	Cash flow hedge reserve	Available-for-sale securities revaluation reserve	Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions	US\$ millions
At 1st January 2010	7.6	169.2	106.7	11.1	(64.5)	230.1
Arising in the year:-						
- Cash flow hedges net fair value gains	-	-	-	0.9	-	0.9
- Available-for-sale securities net fair value gains	-	-	-	-	38.6	38.6
Transfers in the year:-						
- Transfers to consolidated statement of income	-	-	-	(5.7)	4.4	(1.3)
Net (losses) / gains	-	-	-	(4.8)	43.0	38.2
Transfers from retained earnings	-	10.2	10.2	-	-	20.4
At 31st December 2010	7.6	179.4	116.9	6.3	(21.5)	288.7
Arising in the period:-						
- Cash flow hedges net fair value gains	-	-	-	0.5	-	0.5
- Available-for-sale securities net fair value losses	-	-	-	-	(68.4)	(68.4)
Transfers in the period:-						
- Transfers to consolidated statement of income	-	-	-	(2.7)	3.3	0.6
Net losses	-	-	-	(2.2)	(65.1)	(67.3)
At 30th September 2011	7.6	179.4	116.9	4.1	(86.6)	221.4

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
for the nine months ended 30th September 2011

9. DERIVATIVES AND FOREIGN EXCHANGE INSTRUMENTS

The notional amounts of derivatives and foreign exchange instruments were as follows:-

	Trading US\$ millions	30.9.11 Hedging US\$ millions	Total US\$ millions	31.12.10 Total US\$ millions
Foreign exchange contracts:-				
Unmatured spot, forward and futures contracts	896.5	3,055.5	3,952.0	2,493.0
Interest rate contracts:-				
Interest rate swaps	1,415.1	4,912.3	6,327.4	7,010.9
Cross currency swaps	-	533.3	533.3	400.0
Options, caps and floors purchased	24.3	-	24.3	24.3
Options, caps and floors written	24.3	-	24.3	24.3
	1,463.7	5,445.6	6,909.3	7,459.5
Credit contracts:-				
Protection sold	25.0	-	25.0	25.0
Total	2,385.2	8,501.1	10,886.3	9,977.5

At 30th September 2011, the Value-at-Risk of the foreign exchange, interest rate and credit derivative trading contracts analysed in the table above was US\$ 0.1 million, US\$0.1 million and nil respectively (31st December 2010: US\$0.1 million, US\$0.1 million and nil respectively). Value-at-Risk is a measure of market risk exposure and represents an estimate, with a 99 per cent level of confidence, of the potential loss that might arise if the positions were to be held unchanged for ten consecutive business days. The estimate is based on a twelve month historical observation period of unweighted data from the Data Metrics TM data set.

10. CREDIT-RELATED FINANCIAL INSTRUMENTS

	30.9.11 Notional principal amount US\$ millions	31.12.10 Notional principal amount US\$ millions
Direct credit substitutes	321.6	164.0
Transaction-related contingent items	1,803.0	1,237.2
Short-term self-liquidating trade-related contingent items	178.4	209.2
Commitments, including undrawn loan commitments and underwriting commitments under note issuance and revolving facilities	841.5	539.5
	3,144.5	2,149.9

11. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit attributable to the shareholders by the weighted average number of shares in issue during the period.

	Three months ended		Nine months ended	
	30.9.11	30.9.10	30.9.11	30.9.10
Net income (US\$ millions)	22.2	29.8	84.6	86.1
Weighted average number of shares in issue (millions)	2,500.0	2,500.0	2,500.0	2,500.0
Basic and diluted earnings per share	US\$0.01	US\$0.01	US\$0.03	US\$0.03