# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the nine months ended 30<sup>th</sup> September 2019



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## REPORT ON REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF GULF INTERNATIONAL BANK B.S.C.

### Introduction

We have reviewed the accompanying condensed interim consolidated financial statements of Gulf International Bank B.S.C. (the "Bank") and its subsidiaries (together the "Group") as at 30 September 2019, comprising the interim consolidated statement of financial position as at 30 September 2019 and the related interim consolidated statements of income, comprehensive income, changes in equity and cash flows for the nine-month period then ended and explanatory notes. The Bank's Board of Directors is responsible for the preparation and presentation of these condensed interim consolidated financial statements in accordance with International Accounting Standard 34 Interim Financial Reporting (IAS 34). Our responsibility is to express a conclusion on these condensed interim consolidated financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity.* A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing. Consequently, it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Ernst + Young

28 October 2019 Manama, Kingdom of Bahrain

## Consolidated statement of financial position

	30.9.19	31.12.18
Note	US\$ millions	US\$ millions
ASSETS		
Cash and other liquid assets	7,756.0	5,114.2
Securities purchased under agreements to resell	1,484.5	1,015.9
Placements	6,032.8	6,770.8
Trading securities	186.2	177.7
Investment securities 7	3,855.9	3,897.2
Loans and advances 8	9,433.7	9,817.8
Other assets	838.4	752.5
Total assets	29,587.5	27,546.1
LIABILITIES		
Deposits from banks	1,361.2	2,372.2
Deposits from customers	20,348.8	18,322.4
Securities sold under agreements to repurchase	239.7	735.4
Other liabilities	900.3	581.9
Senior term financing	3,463.7	3,338.0
Total liabilities	26,313.7	25,349.9
EQUITY		
Share capital	2,500.0	2,500.0
Reserves 10	329.2	361.4
Retained earnings	(553.3)	(665.2)
Equity attributable to the shareholders of the Bank	2,275.9	2,196.2
Non-controlling interest 11	997.9	-
Total equity	3,273.8	2,196.2
Total liabilities & equity	29,587.5	27,546.1

The condensed interim consolidated financial statements were approved by the Board of Directors on 28<sup>th</sup> October 2019 and signed on its behalf by:-

Abdullah bin Hassan Alabdulgader	Sultan bin Abdul Malek Al-Sheikh	Abdulaziz A. Al-Helaissi
Chairman	Chairman of the Board Audit Committee	Group Chief Executive Officer

### Consolidated statement of income

		Three months ended		Nine months ended	
		30.9.19	30.9.18	30.9.19	30.9.18
	Note	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Interest income		212.7	197.5	640.6	546.7
Interest expense		142.5	129.7	430.7	341.5
Net interest income		70.2	67.8	209.9	205.2
Fee and commission income	3	13.8	14.2	46.1	45.2
Foreign exchange income	4	3.7	6.4	9.4	14.5
Trading income	5	0.3	0.9	15.1	9.8
Other income	6	0.5	5.5	4.2	35.4
Total income		88.5	94.8	284.7	310.1
Staff expenses		37.8	37.9	111.3	113.6
Premises expenses		6.0	5.4	16.5	15.9
Other operating expenses		28.4	22.2	75.2	61.5
Total operating expenses		72.2	65.5	203.0	191.0
Net income before provisions and tax		16.3	29.3	81.7	119.1
Provision charge for loans and advances	8	(3.6)	(15.0)	(8.0)	(244.0)
Provision charge for contingent liabilities	9	(2.4)	-	(2.4)	-
Provision release for other assets		-	1.9	-	-
Net income / (loss) before tax		10.3	16.2	71.3	(124.9)
Taxation charge		(1.5)	(1.9)	(5.2)	(5.0)
Net income / (loss)		8.8	14.3	66.1	(129.9)
Attributable to:					
Shareholders of the Bank		7.4	14.3	63.0	(129.9)
Non-controlling interest	11	1.4	-	3.1	-
		8.8	14.3	66.1	(129.9)

Abdullah bin Hassan Alabdulgader

Chairman

Sultan bin Abdul Malek Al-Sheikh Chairman of the Board Audit Committee Abdulaziz A. Al-Helaissi Group Chief Executive Officer

## Consolidated statement of comprehensive income

	Three months ended		Nine months ended		
	30.9.19	30.9.18	30.9.19	30.9.18	
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	
Net income / (loss)	8.8	14.3	66.1	(129.9)	
Other comprehensive income:-					
Items that may subsequently be reclassified to the consolidated statement of income:-					
Cash flow hedges:-					
- net changes in fair value	0.3	(0.4)	2.1	(2.5)	
	0.3	(0.4)	2.1	(2.5)	
Items that will not be reclassified to consolidated statement of income:-					
Net changes in fair value of equity investments classified as fair value through other					
comprehensive income (FVTOCI)	(6.7)	(1.8)	17.2	26.9	
Remeasurement of defined benefit pension fund	(4.2)	3.7	(7.2)	13.6	
	(10.9)	1.9	10.0	40.5	
Total other comprehensive income	(10.6)	1.5	12.1	38.0	
Total comprehensive income / (loss)	(1.8)	15.8	78.2	(91.9)	
Attributable to:					
Shareholders of the Bank	(0.1)	15.8	80.1	(91.9)	
Non-controlling interest	(1.7)	-	(1.9)	-	
	(1.8)	15.8	78.2	(91.9)	

### Consolidated statement of changes in equity

44 1 <sup>51</sup> January 2010		Reserves US\$ millions 361.4	Retained <u>earnings</u> US\$ millions (665.2)	Total US\$ millions 2,196.2	Non- controlling interest US\$ millions	
At 1 <sup>st</sup> January 2019	2,500.0	301.4	(005.2)	2,190.2	-	2,196.2
Purchase of shares in subsidiary entity by non-controlling interest	-	-	-	-	999.8	999.8
Net income for the period	-	-	63.0	63.0	3.1	66.1
Other comprehensive income for the period	-	23.9	(7.2)	16.7	(4.6)	12.1
Foreign exchange translation adjustment	-	-	-	-	(0.4)	(0.4)
Total comprehensive income / (loss) for the period		23.9	55.8	79.7	(1.9)	77.8
Transfer to retained earnings	-	(56.1)	56.1	-	-	-
At 30 <sup>th</sup> September 2019	2,500.0	329.2	(553.3)	2,275.9	997.9	3,273.8
At 1 <sup>st</sup> January 2018	2,500.0	352.5	(441.6)	2,410.9	-	2,410.9
Net loss for the period	-	-	(129.9)	(129.9)	-	(129.9)
Other comprehensive income for the period	-	24.4	13.6	38.0	-	38.0
Total comprehensive income / (loss) for the period		24.4	(116.3)	(91.9)		(91.9)
Transfer to retained earnings	-	(2.1)	2.1	-	-	-
At 30 <sup>th</sup> September 2018	2,500.0	374.8	(555.8)	2,319.0	-	2,319.0

#### Equity attributable to the shareholders of the Bank:

### Consolidated statement of cash flows

	Nine months ended 30.9.19 US\$ millions	Nine months ended 30.9.18 US\$ millions
OPERATING ACTIVITIES		
Net income / (loss) before tax	71.3	(124.9)
Adjustments to reconcile net income to net cash flow from operating activities:-		
Provision charge for loans and advances	8.0	244.0
Provision charge for other contingent liabilities	2.4	-
Tax paid	(3.1)	(5.4)
Realised losses on debt investment securities	0.9	-
Amortisation of investment securities	5.9	6.3
Amortisation of senior term financing	0.4	0.4
Net increase in statutory deposits with central banks	(32.4)	(40.8)
Net increase in securities purchased under agreements to resell	(468.6)	(637.7)
Net decrease / (increase) in placements	738.0	(460.1)
Net (increase) / decrease in trading securities	(8.5)	14.1
Net decrease / (increase) in loans and advances	392.1	(480.5)
Decrease / (increase) in accrued interest receivable	34.6	(29.9)
(Decrease) / increase in accrued interest payable	(31.5)	34.9
Net decrease in other net assets	313.3	1.8
Net (decrease) / increase in deposits from banks	(1,011.0)	278.4
Net increase in deposits from customers	2,026.4	5,734.9
Net decrease in securities sold under agreement to repurchase	(495.7)	(243.5)
Net cash inflow from operating activities	1,542.5	4,292.0
INVESTING ACTIVITIES		
Purchase of investment securities	(323.1)	(544.6)
Maturity and sale of investment securities	490.9	506.0
Net cash inflow / (outflow) from investing activities	167.8	(38.6)
FINANCING ACTIVITIES		
Issuance of senior term financing	785.5	191.7
Maturity of senior term financing	(660.2)	(641.7)
Non-controlling interest capital injection	999.8	-
Net cash inflow / (outflow) from financing activities	1,125.1	(450.0)
Increase in cash and cash equivalents	2,835.4	3,803.4
Net foreign exchange difference	(226.0)	(74.7)
Cash and cash equivalents at 1 <sup>st</sup> January	4,883.2	3,552.6
Cash and cash equivalents at 30 <sup>th</sup> September	7,492.6	7,281.3

Cash and cash equivalents at 30<sup>th</sup> September 2019 excludes statutory deposits amounting to US\$263.4 million (30<sup>th</sup> September 2018: US\$256.7 million).

#### 1. Incorporation and registration

The parent company of the Group, Gulf International Bank B.S.C. (the Bank), is a Bahraini Shareholding Company incorporated in the Kingdom of Bahrain by Amiri Decree Law No. 30 dated 24<sup>th</sup> November 1975 and is registered as a conventional wholesale bank and a conventional retail bank with the Central Bank of Bahrain. The registered office of the Bank is located at Al-Dowali Building, 3 Palace Avenue, Manama, Kingdom of Bahrain.

The Bank and its subsidiaries (the Group), is principally engaged in the provision of wholesale commercial, asset management and investment banking services, and recently entered a niche segment within retail consumer banking. The Group operates through subsidiaries, branch offices and representative offices located in five countries worldwide.

#### 2. Accounting policies

The condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The condensed interim consolidated financial statements for the nine months ended 30<sup>th</sup> September 2019 have been prepared in compliance with International Accounting Standard (IAS) No. 34: Interim Financial Reporting. The accounting policies have been consistently applied by the Group and are consistent with those of the previous year, as set out in the consolidated financial statements for the year ended 31<sup>st</sup> December 2018, except for the adoption of applicable new accounting standards with effect from 1<sup>st</sup> January 2019 as referred to below.

All 30<sup>th</sup> September figures in these condensed interim consolidated financial statements have been reviewed by the external auditors, while those at 31<sup>st</sup> December are audited.

#### IFRS 16 - Leases: -

IFRS 16 requires lessees to recognise most leases on their balance sheets as lease liabilities, with the corresponding right of use assets. IFRS 16 is effective for annual periods beginning on or after 1<sup>st</sup> January 2019. Lessees must adopt IFRS 16 using either a full retrospective or a modified retrospective approach. There is no material impact on the Group's interim consolidated financial statements resulting from the application of this standard.

#### 3. Fee and commission income

	Three	months ended	Nine months ended		
	30.9.19	30.9.18	30.9.19	30.9.18	
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	
Fee and commission income					
Commissions on letters of credit and guarantee	7.4	7.4	22.9	22.5	
Investment banking and management fees	4.7	5.8	16.5	18.6	
Loan commitment fees	0.9	0.7	3.6	3.1	
Loan agency fees	0.2	0.3	1.2	1.0	
Retail banking fees	0.2	0.1	0.9	0.3	
Other fee and commission income	1.0	0.4	2.8	1.1	
Total fee and commission income	14.4	14.7	47.9	46.6	
Fee and commission expense	(0.6)	(0.5)	(1.8)	(1.4)	
Net fee and commission income	13.8	14.2	46.1	45.2	

Investment banking and management fees comprise fees relating to the provision of investment management and financial services, including asset and fund management, underwriting activities, and services relating to structured financing, privatisations, initial public offerings, and mergers and acquisitions.

Fee and commission expense principally comprises security custody fees and bank charges and commissions.

#### 4. Foreign exchange income

Foreign exchange income principally comprises customer-initiated foreign exchange contracts which have been offset in the market with matching contracts. There is no remaining market risk associated with these offset customer-related foreign exchange contracts.

Foreign exchange includes spot and forward foreign exchange contracts, and currency futures and options.

#### 5. Trading income

	Three	months ended	Nine months ended		
	30.9.19	.9.19 30.9.18 30.9.1		30.9.18	
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	
Interest rate derivatives	3.1	2.5	6.4	6.0	
Managed funds	0.6	0.1	5.1	(1.5)	
Equity securities	(3.5)	(1.9)	3.3	5.0	
Debt securities	0.1	0.1	0.2	0.2	
Commodity options	-	0.1	0.1	0.1	
	0.3	0.9	15.1	9.8	

Trading income comprises gains and losses arising both on the purchase and sale, and from changes in the fair value, of trading instruments, together with the related interest income, interest expense and dividend income. Trading income accordingly incorporates all income and expenses related to the Group's trading activities.

Interest rate derivative and commodity option income principally comprises customer-initiated contracts which have been offset in the market with matching contracts. There is no remaining market risk associated with these contracts.

#### 6. <u>Other income</u>

	Three	months ended	Nine months ended		
	30.9.19	30.9.18	30.9.18		
	US\$ millions	US\$ millions	US\$ millions	US\$ millions	
Dividends on equity investments classified as FVTOCI	1.1	5.3	4.8	8.6	
Recoveries on previously written off assets	-	0.1	0.1	26.6	
Net realised losses on investment debt securities	(0.7)	-	(0.9)	-	
Sundry income	0.1	0.1	0.2	0.2	
	0.5	5.5	4.2	35.4	

Recoveries on previously written off assets comprise recoveries on assets that had previously been either written off or transferred to the memorandum records.

#### 7. Investment securities

#### 7.1 Composition

The credit rating profile of investment securities, based on the lowest rating assigned by the major international rating agencies, was as follows:-

		30.9.19		31.12.18
	US\$ millions	%	US\$ millions	%
AAA to A- / Aaa to A3	3,276.8	86.5	3,207.8	86.0
BBB+ to BBB- / Baa1 to Baa3	186.0	4.9	273.6	7.4
BB+ to BB- / Ba1 to Ba3	326.2	8.6	247.3	6.6
Total debt securities	3,789.0	100.0	3,728.7	100.0
Equity investments	66.9		168.5	
	3,855.9		3,897.2	

Investment securities principally comprised investment-grade rated debt securities issued by major international financial institutions and government-related entities.

Investment securities rated BB+ to BB- / Ba1 to Ba3 at 30<sup>th</sup> September 2019 and 31<sup>st</sup> December 2018 principally comprised GCC sovereign debt securities.

Debt securities are classified as investment securities at amortised cost and equity investments are classified as FVTOCI.

#### 7.2 Provision for impairment

The movements in the provisions for credit-impairment of investment securities were as follows:-

	Collective		Specific	<u>2019</u>	Collective		Specific	<u>2018</u>
	provisions		provisions		prov	sions	provisions	
	Stage 1 Stage 2		Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
	US\$ millions l	JS\$ millions	US\$ millions					
At 1 <sup>st</sup> January	4.5	-	-	4.5	4.5	-	-	4.5
Transfer from stage 1	(0.7)	0.7	-	-	-	-	-	-
At 30 <sup>th</sup> September	3.8	0.7	-	4.5	4.5	-	-	4.5

The stage 1 and stage 2 provisions reflect the probability-weighted estimate of expected credit losses under IFRS 9. The provisions comprise both quantitative and qualitative information and analysis, based on the Group's historical experience and taking into consideration both internal and external indicators and includes forward-looking information.

#### 8. Loans and advances

#### 8.1 Composition

	30.9.19	31.12.18
	US\$ millions	US\$ millions
Gross loans and advances	10,203.0	10,581.7
Provisions for impairment	(769.3)	(763.9)
Net loans and advances	9,433.7	9,817.8

#### 8.2 Provision for impairment

The stage 1 and stage 2 provisions reflect the probability-weighted estimate of expected credit losses under IFRS 9. The provisions comprise both quantitative and qualitative information and analysis, based on the Group's historical experience and taking into consideration both internal and external indicators and includes forward-looking information.

Stage 3 provisions reflect credit-impaired provisions based on the difference between the net carrying amount and the recoverable amount of the loan.

	Collective provisions		······································		Collective provisions		Specific provisions	<u>2018</u>
	Stage 1	Stage 2	Stage 3	Total US\$ millions		Stage 2	Stage 3	Total US\$ millions
At 1 <sup>st</sup> January	30.5	110.1	623.3	763.9	46.3	106.3	261.0	413.6
Transfer to stage 1	0.1	(0.1)	-	-	1.5	(1.5)	-	-
Transfer to stage 2	(1.5)	1.5	-	-	(7.0)	7.0	-	-
Transfer to stage 3	-	-	-	-	-	(23.7)	23.7	-
Amounts utilised	-	-	(2.0)	(2.0)	-	-	(2.1)	(2.1)
Exchange rate movement	s -	-	(0.6)	(0.6)	-	-	(0.2)	(0.2)
Net remeasurement of loss allowance	3.5	4.2	0.3	8.0	(1.2)	3.4	241.8	244.0
At 30 <sup>th</sup> September	32.6	115.7	621.0	769.3	39.6	91.5	524.2	655.3

Total provisions at 30<sup>th</sup> September 2019 included US\$58.7 million of provisions in relation to credit-related contingent exposures (30<sup>th</sup> September 2018: US\$36.7 million).

#### 9. Provision for contingent liabilities

A US\$2.4 million provision charge for contingent liabilities during the period ended 30<sup>th</sup> September 2019 represented a provision in relation to a standby letter of credit facility.

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#### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS For the nine months ended 30<sup>th</sup> September 2019

#### 10. Reserves

	Share premium_ US\$ millions	Compulsory reserve US\$ millions	Voluntary reserve US\$ millions	Cash flow hedge reserve US\$ millions	Investment securities revaluation reserve US\$ millions	Total US\$ millions
At 1 <sup>st</sup> January 2019	7.6	225.8	163.3	(1.9)	(33.4)	361.4
Net fair value gains on cash flow hedges	-	-	-	2.1	-	2.1
Net fair value gains on equity investments classified as FVTOCI	_	_	_	_	21.8	21.8
Transfer to retained earnings	_	-	-	-	(56.1)	(56.1)
Net increase / (decrease)				2.1	(34.3)	(32.2)
At 30 <sup>th</sup> September 2019	7.6	225.8	163.3	0.2	(67.7)	329.2
<b>At 1<sup>st</sup> January 2018</b> Net fair value losses on	7.6	225.8	163.3	(0.5)	(43.7)	352.5
cash flow hedges	-	-	-	(2.5)	-	(2.5)
Net fair value gains on equity investments classified as					00.0	20.0
FVTOCI	-	-	-	-	26.9	26.9
Transfer to retained earnings	-	-	-	-	(2.1)	(2.1)
Net (decrease) / increase	-	-	-	(2.5)	24.8	22.3
At 30 <sup>th</sup> September 2018	7.6	225.8	163.3	(3.0)	(18.9)	374.8

#### 11. Non-controlling interest

A new non-controlling interest in the Group arose during the six months ended 30<sup>th</sup> September 2019. The non-controlling interest arose on the purchase by the Bank's majority shareholder, the Public Investment Fund, of 50 per cent of the shares issued on the incorporation of Gulf International Bank - Saudi Arabia on 3<sup>rd</sup> April 2019, a new subsidiary of the Bank.

The activities of the Bank in the Kingdom of Saudi Arabia were previously conducted through a foreign branch of the Bank. On 3<sup>rd</sup> April 2019, the foreign branch was converted to a Saudi closed joint stock company, Gulf International Bank - Saudi Arabia. Upon the incorporation of the Saudi closed joint stock company, the net assets of the foreign branch were converted to Gulf International Bank - Saudi Arabia. Gulf International Bank - Saudi Arabia was incorporated with an issued and fully paid share capital of SAR 7.5 billion that was equally subscribed by the Bank, and the Bank's majority shareholder, the Public Investment Fund (PIF). PIF's investment in the share capital of Gulf International Bank - Saudi Arabia is designated as a non-controlling interest in the Group.

The summarised financial information of the subsidiary is provided below. The information is based on amounts before intercompany eliminations.

#### Summarised statement of financial position

	<u>30.9.19</u> US\$ millions
Total assets	7,412.9
Total liabilities	5,417.8
Total equity	1,995.1
Equity attributable to non-controlling interest	997.6

#### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS For the nine months ended 30th September 2019

#### Non-controlling interest (continued) 11.

#### Summarised statement of income

	Period ended
	30.9.19
	US\$ millions
Total income	84.6
Total operating expenses	(67.7)
Provision charge	(7.9)
Zakat charge	(2.0)
Net income	7.0
Net income attributable to non-controlling interest	3.5
Total comprehensive income	(3.7)
Total comprehensive income attributable to non-controlling interest	(1.9)

The difference between the net income attributable to the non-controlling interest in the summarised statement of income in the table above and the non-controlling interest in the consolidated statement of income is due to differences in accounting treatments applied by the subsidiary and on consolidation by the Group.

#### 12. Derivatives and foreign exchange instruments

The notional amounts of derivatives and foreign exchange instruments were as follows:-

	Trading	Hedging	<u>30.9.19</u> Total	<u>31.12.18</u> Total
	US\$ millions	US\$ millions	US\$ millions	US\$ millions
Foreign exchange contracts:-				
Unmatured spot, forward and futures contracts	9,234.1	9.4	9,243.5	14,025.6
Options purchased	-	-	-	67.6
Options written	-	-	-	67.6
	9,234.1	9.4	9,243.5	14,160.8
Interest rate contracts:-				
Interest rate swaps	6,231.8	14,790.6	21,022.4	19,189.2
Cross currency swaps	157.0	-	157.0	424.3
Options, caps and floors purchased	1,993.2	-	1,993.2	1,573.2
Options, caps and floors written	1,993.2	-	1,993.2	1,573.2
	10,375.2	14,790.6	25,165.8	22,759.9
Equity and commodity contracts:-				
Options and swaps purchased	85.7	-	85.7	72.8
Options and swaps written	85.7	-	85.7	72.8
	171.4		171.4	145.6
	19,780.7	14,800.0	34,580.7	37,066.3

At 30th September 2019, the Value-at-Risk of the foreign exchange, interest rate and equity and commodity trading contracts analysed in the table above was US\$0.2 million, US\$0.1 million and nil respectively (31st December 2018: US\$0.1 million, US\$0.1 million and nil respectively). Value-at-Risk is a measure of market risk exposure and represents an estimate, with a 99 per cent level of confidence, of the potential loss that might arise if the positions were to be held unchanged for ten consecutive business days. The estimate is based on a twelve month historical observation period of unweighted data from the DataMetrics data set.

#### 13. <u>Credit-related financial instruments</u>

	<u>30.9.19</u>	<u>31.12.18</u>
	Notional	Notional
	principal	principal
	amount	amount
	US\$ millions	US\$ millions
Direct credit substitutes	551.4	780.8
Transaction-related contingent items	2,169.6	1,959.7
Short-term self-liquidating trade-related contingent items	326.1	290.6
Commitments, including undrawn loan commitments and underwriting		
commitments under note issuance and revolving facilities	1,591.0	1,505.3
	4,638.1	4,536.4

The notional principal amounts reported above are stated gross before applying credit risk mitigants, such as cash collateral, guarantees and counter-indemnities. At 30<sup>th</sup> September 2019, the Group held cash collateral, guarantees, counter-indemnities or other high quality collateral in relation to credit-related contingent items amounting to US\$223.0 million (31<sup>st</sup> December 2018: US\$342.4 million).

#### 14. Fair value of financial instruments

The Group's financial instruments are accounted for under the historical cost method with the exception of trading securities, equity investment securities and derivative financial instruments, which are accounted for at fair value. The fair value represents the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. Differences therefore can arise between book values under the historical cost method and fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operation or to undertake a transaction on adverse terms. Generally accepted methods of determining fair value include reference to quoted prices (level 1 measurement) or to the pricing prevailing for similar financial instruments (level 2 measurement) and the use of unobservable inputs in estimation techniques such as discounted cash flow analysis (level 3 measurement).

The valuation methodologies applied are outlined below.

#### 14.1 Trading securities

The fair values of trading securities are based on quoted prices (level 1) or valuation techniques (level 2 or 3).

#### 14.2 Investment securities

The fair values of equity investment securities are based on quoted prices (level 1) or valuation techniques (level 2 or 3). The fair values of debt investment securities are based on quoted market prices (level 1) and approximate the carrying values.

#### 14.3 Loans and advances

The fair values (level 2) of loans on a floating interest rate basis are principally estimated at book value. The fair values (level 3) of impaired loans are estimated at the recoverable amount, measured as the present value of expected future cash flows discounted based on the interest rate at the inception of the loan. The fair values of fixed rate loans are estimated on a discounted cash flow basis utilising discount rates equal to prevailing market rates of interest in the respective currencies for loans of similar residual maturity and credit quality. The fair values (level 2) approximate the carrying values.

#### 14.4 Term financing

The fair value of term financing is based on observable market data, including quoted market prices for debt instruments issued by similarly rated financial institutions and with similar maturities, or estimated on a discounted cash flow basis utilising currently prevailing spreads for borrowings with similar maturities. The fair values (level 2) of senior term financing at 30<sup>th</sup> September 2019 approximate the carrying values.

#### 14.5 Other on-balance sheet items

The fair values of foreign exchange and derivative financial instruments are based on market prices, discounted cash flow techniques or option pricing models as appropriate. The fair values of all other on-balance sheet assets and liabilities approximate their respective book values due to their short-term nature.

#### 14. Fair value of financial instruments (continued)

#### 14.6 Credit-related contingent items

There was no material fair value excess or shortfall in respect of credit-related off-balance sheet financial instruments, which include commitments to extend credit, standby letters of credit and guarantees, as the related future income streams reflected contractual fees and commissions actually charged at the balance sheet date for agreements of similar credit standing and maturity. Impairment provisions made in respect of individual transactions where a potential for loss has been identified are included in provisions for the impairment of loans and advances.

The valuation basis for financial assets and financial liabilities carried at fair value was as follows:-

		Valuation	
		based on	Other
	Quoted	observable	valuation
	prices	market data	techniques
	(level 1)	(level 2)	(level 3)
	US\$ millions	US\$ millions	US\$ millions
At 30 <sup>th</sup> September 2019			
Financial assets:-			
Trading securities	161.1	0.4	24.7
Investment securities - equities	31.1	-	35.8
Derivative financial instruments	-	346.4	-
Financial liabilities:-			
Derivative financial instruments	-	448.9	-
At 31 <sup>st</sup> December 2018			
Financial assets:-			
Trading securities	151.8	0.7	25.2
Investment securities - equities	130.0	-	38.5
Derivative financial instruments	-	219.1	-
Financial liabilities:-			
Derivative financial instruments	-	144.3	-

Quoted prices include prices obtained from lead managers, brokers and dealers. Investment securities valued based on other valuation techniques comprise private equity investments that have been valued based on price / earnings and price / book ratios for similar entities, discounted cash flow techniques or other valuation methodologies.

During the period ended 30<sup>th</sup> September 2019, the value of investment securities whose measurement was determined by other valuation techniques (level 3 measurement) decreased by US\$2.7 million (30<sup>th</sup> September 2018: US\$3.7 million), principally comprising changes in assigned valuations as recognised in other comprehensive income.

No transfers out of the level 3 measurement classification occurred during the period ended 30<sup>th</sup> September 2019. Similarly, no transfers between level 1 and level 2 measurement classifications were made during the period ended 30<sup>th</sup> September 2019.

Sensitivity of the movement in the fair value of financial instruments in the level 3 category is assessed as not significant to other comprehensive income or total equity.

#### 15. Segmental information

For financial reporting purposes, the Group is organised into four main operating segments:-

- Wholesale banking: the provision of wholesale commercial financing and other credit facilities for corporate and institutional customers.
- Treasury: the provision of a broad range of treasury and capital market products and services to corporate and financial institution clients, money market, proprietary investment and trading activities and the management of the Group's balance sheet, including funding.
- Asset management and investment banking: the provision of asset and fund management services, and of financial advisory services relating to structured financing, privatisations, initial public offerings, and mergers and acquisitions.
- Head office and support units: income arising on the investment of the Group's net free capital funds and expenses
  incurred by support units, including the investment in the retail banking strategy prior to the launch of all planned retail
  banking products and services.

The results reported for the business segments are based on the Group's internal financial reporting systems, which report interest revenue and interest expense on a net basis. The accounting policies of the segments are the same as those applied in the preparation of these condensed interim consolidated financial statements. Transactions between business segments are conducted on normal commercial terms and conditions. Transfer pricing between the business units is based on the market cost of funds.

Segment results, assets and liabilities comprise items directly attributable to the business segments. Liabilities reported for head office and support units comprise senior and subordinated term finance facilities and related accrued interest, the cost of which is recharged to the relevant operating business segments.

#### 15. Segmental information (continued)

The business segment analysis is as follows:-

	Wholesale banking US\$ millions	Treasury US\$ millions	Asset management and investment banking US\$ millions	Head office and support units US\$ millions	Total US\$ millions
Nine months ended 30 <sup>th</sup> September 2	2019				
Net interest income	108.3	58.8		42.8	209.9
Total income	137.1	75.0	19.8	52.8	284.7
Segment result	117.2	66.4	3.9	(116.2)	71.3
Taxation charge					(5.2)
Net income after tax					66.1
Nine months ended 30 <sup>th</sup> September 2	2018				
Net interest income	117.6	64.4		23.2	205.2
Total income	171.2	84.0	17.4	37.5	310.1
Segment result	(115.0)	76.2	2.4	(88.5)	(124.9)
Taxation charge					(5.0)
Net income after tax					(129.9)
At 30 <sup>th</sup> September 2019					
Segment assets	9,468.6	19,501.6	75.5	541.8	29,587.5
Segment liabilities	2,054.4	18,958.5	-	5,300.8	26,313.7
Total equity					3,273.8
Total liabilities and equity					29,587.5
At 31 <sup>st</sup> December 2018					
Segment assets	9,935.1	17,070.9	75.2	464.9	27,546.1
Segment liabilities	1,234.4	19,272.2		4,843.3	25,349.9
Total equity					2,196.2
Total liabilities and equity					27,546.1

#### 16. Related party transactions

The Group is owned by the six Gulf Cooperative Council (GCC) governments, with the Public Investment Fund holding a majority (97.2 per cent) controlling stake. The Public Investment Fund is an investment body of the Kingdom of Saudi Arabia. At 30th September 2019, the Group reported deposits and their related interest expense of US\$270.3 million and US\$11.9 million respectively (2018: US\$1,663.5 million and US\$22.2 million respectively).

The Group transacts with various entities controlled, jointly controlled or significantly influenced by the six GCC governments, these transactions are conducted in the ordinary course of the Group's business on terms comparable to those with other entities that are not government-related.

The Group's other related party transactions are limited to the compensation of its directors and executive officers.