

Weekly Market Summary

12th of Feb. 2016

No Straight Answers to Recent Market Carnage .. Better Ask the Red Indian Chief!! Fadi Nasser (SVP – Head of Treasury Sales)

One surely ought to start worrying when central bankers hint at having little visibility as to the future direction of financial markets, at a time a top forecasting investment bank (I personally prefer referring to them as the house that always wins!) has abandoned most of its projected top trades for 2016 just six weeks into the New Year!!

That was surely the case in the past 48 hours, as world equities descended further into a bear market, trading to levels last since in mid-2014. Oil pared declines after sliding to its lowest level in more than 12-years amid the highest price volatility since 2009, whilst the Japanese yen's biggest two-week gain versus the US dollar since 1998 (during the Asian financial crisis) raised speculation that the Japanese authorities would soon intervene to weaken it. As to G-7 government bond markets, yields there tumbled close to all-time lows (new record lows for Japanese and UK 10-year bond yields) as the turmoil in global markets triggered a major risk aversion trade and powerful flight to safety (the safety of bankrupt governments!!). Gold climbed to its highest level in a year, nearing bull-market territory as investors sought a haven from tumbling stock markets and as yields plummeted globally. Gold spot prices are up 17% YTD to \$1,247.27 an ounce, the highest level since February 2015.

Investors ignored two days of testimony from Fed Chair Janet Yellen, whose indication that the Federal Reserve would not rush to raise the US benchmark rates in the face of global market chaos failed to stem a selloff in risk assets from bank shares to crude oil and emerging-market currencies (maybe that has to do with Yellen's comment that "the jury is out on whether recent data change the economy views"). "Central bank policies and the uncertainty around their effectiveness is the big macro concern right now," said Leo Grohowski, who helps manage more than \$184 billion in client assets as chief investment officer of BNY Mellon Wealth Management in New York. "There is a large disconnect right now between what the Fed might do and what they are saying and what the market is expecting. There is a lot of Fed uncertainty back on the table reminiscent of late last summer."

Goldman Sachs to Clients: Whoops, We Were Wrong!!

Just six weeks into 2016, the New York-based investment bank has abandoned five of six recommended top trades for the year. Those recommendations included a strengthening US dollar versus a basket of euro and yen, convergence between yields on Italian bonds and their German counterparts and rising US inflation expectations throughout 2016.



The messes underscore the volatility that has beset global markets, accelerating price swings across currencies, stocks and bonds. Signs the world economy is suffering amid a slowdown in China have fueled unease about the credit worthiness of banks and other corporations, spurring a bid for haven assets such as the yen and the euro. "Markets have started out this week by aggressively de-risking, apparently owing to fears that the recent slowdown in global growth could descend into recession," Charles Himmelberg, GS chief credit strategist, wrote in a note to clients Tuesday. "Financial credit spreads are spiking, especially in Europe, possibly signaling a reactivation of systemic risk concerns."

Goldman Sachs closed its call for dollar strength versus an equally weighted basket of the euro and yen on Tuesday, recording a potential loss of about 5%. it also ended a bet on five-year five-year forward Italian sovereign yields versus their German counterparts for a loss of about 5%, Himmelberg wrote in his note. In late January, The NY- based bank was forced out of three of its top picks for the year: A bet on large U.S. banks against the Standard & Poor's 500 Index, a wager on 10-year break-evens, and a call on the Mexican peso and Russian ruble strengthening versus the South African rand and Chilean peso. The latter closed on January 21st for a potential loss of 6.6%. The Bank's one remaining trade is a wager on a basket of 48 non-commodity exporting companies versus a basket of 50 emerging-market bank stocks. That is trading 4.5% above its opening level in November.

Whilst our calls on markets have proven to be similarly poor in past months, we remain amongst the few who pointed out repeatedly - over the past year and a half - that central bankers had not learned a single lesson from the 2007/2008 market crisis and were becoming more stuck in traps from which it will be difficult to exit without a sharp market reaction! (Refer to our May 2015 economic piece "The New Market Normal: Surreal Events That Keep Recurring").

Which brings me to the final question for the day: What's next for financial markets? Plummeting oil prices and fears about China and financial stocks have turned trading rooms' screens red around the world. But are markets about to stabilize or is the worst yet to come?! Given current low market visibility and numerous surrounding uncertainties, the following exciting and short story might provide the perfect clue:

"It was autumn, and the Red Indians asked their New Chief if the winter was going to be cold or mild. Since he was a Red Indian chief in a modern society, he couldn't tell what the weather was going to be. Nevertheless, to be on the safe side, he replied to his Tribe that the winter was indeed going to be cold and that the members of the village should collect wood to be prepared. But also being a practical leader, after several days he got an idea. He went to the phone booth, called the National Weather Service and asked 'Is the coming winter going to be cold?' 'It looks like this winter is going to be quite cold indeed,' the weather man responded. So the Chief went back to his people and told them to collect even more wood. A week later, he called the National Weather Service again. 'Is it going to be a very cold winter?' 'Yes,' the man at National Weather Service again replied, 'It is definitely going to be a very cold winter.' The Chief again went back to his people and ordered them to collect every scrap of wood they could find.

Two weeks later, he called the National Weather Service again. 'Are you absolutely sure that the winter is going to be very cold?' 'Absolutely,' the man replied. 'It's going to be one of the coldest winters ever.' 'How can you be so sure?' the Chief asked. The weatherman replied, 'The Red Indians are collecting wood like crazy.' "

Unfortunately, that is how Bond, Equity and Commodity markets work nowadays!!



Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been complied by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.